



ANNUAL REPORT
2022

2022

600+ WfW partners
› CHF 2,300,318

› **safe, professionally
managed water
supply for 115,000
people in Zambia and
Mozambique**

since 2012 – CHF 12 million redistributed

› **6,412,000 people
in Switzerland
sensitised about their
drinking water
consumption**

2012

12 WfW partners
› CHF 68,000

› more WfW impact on
the back cover.

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WATER FOR WATER (WfW) is a non-profit organisation founded in 2012 that promotes a fair and sustainable use of water - because access to safe drinking water should not be a privilege.

With entrepreneurial, social and ecological approaches, WfW aims to have an impact wherever it is active: in Mozambique, in Switzerland, and in Zambia. WfW focuses on establishing professio-

nally maintained water, sanitary and hygiene supply systems (WASH) in structurally disadvantaged areas and on climate-friendly consumption and effective protection of water as a resource. In all its activities, the teaching of competencies and skills related to the use of water as a resource plays a central role. WfW consciously and critically addresses problems and opportunities in dealing with water - continuously strengthening local value chains and dissolving dependencies.

Introductory thoughts

2022 was a year of particular importance. It marked our tenth anniversary and chartered our next steps in a changed landscape after the COVID-19 pandemic. WfW showed remarkable resilience during this crisis, and we are now looking forward to further establishing independent WfW organisations on two continents. We are also pleased that despite many challenges brought on by the pandemic, we reached a record income in 2022.

When we founded WfW on the 8th of May 2012, we did not know where our path would lead us. Over the past ten years, we have grown from a team of two brothers sharing a small office to an international organisation with over 30 employees in Mozambique, Zambia and Switzerland.

In our anniversary year, we glanced backwards and realised that big jumps were only possible because of the countless small steps leading up to them. Our commitment to taking these small steps and creating a positive impact keeps us moving forward. With this premise, we have achieved a record income in 2022 that enables us to create added value in the future. We also grew as an organisation, which means we can have a bigger and stronger impact across our fields of work.

In 2022 we continued to establish our office in Zambia and to make our dream of independent WfW organisations on two continents a reality. We are very fortunate to have enthusiastic and talented people in our team that drive the establishment of the WfW Zambia headquarters forward. At the same time, we also took the first steps towards establishing WfW Mozambique as an independent organisation. In close collaboration with our first team members in Maputo, we are in the process of officially founding this organisation. We are very grateful for this develop-

ment, which marks a milestone in our organisational structure. We do all this to enable people to access water and education and achieve ecological and social impact around water as a resource. Establishing local WfW organisations that complement each other makes it possible to decentralise responsibility for achieving our goals and generate local value chains.

In 2022 we won the LUKB Zukunftspreis (Future Prize from the Luzerner Kantonalbank), enabling us to move forward with the launch of our education programme AQUADEMIA in Switzerland. We further developed the national scaling of our vocational education programme in Zambia to a national level, strengthened our work in Maputo's primary schools and provided access to drinking water in disadvantaged areas.

Our holistic economic, social and ecological approach drives us to continue working towards our goal: to generate sustainable impact wherever we are active - in Mozambique, Switzerland, and Zambia. We consciously address problems related to current water usage in Switzerland and explore new opportunities in Mozambique and Zambia. Through our work, we continually strengthen local value chains, dissolve dependencies and embrace social justice and redistribution.

Overwhelmed by the trust that has accompanied us for over ten years, we thank all our companions who have supported us in the past decade. This continuous and generous support makes the work of WASSER FÜR WASSER (WfW) possible.

Morris and Lior Etter
Co-Founders and Co-Managing Directors

"Has it been
ten years
already?
It seems like
yesterday
when Morris
approached me
to discuss
his idea."



ANOUSCHKA BARRUS
has been supporting WFW
since 2012. She is pictured
in her bar, Houdini,
a WFW GASTRO partner.

Versatile and long-running partnerships

Our partnership network grew by 10% in 2022 and now encompasses 608 partners. They saved around 1.3 million disposable bottles in 2022 alone and enabled us to achieve a record turnover.

Our versatile and long-running partnerships are our backbone. They testify to the trust our partners place in us and our work – a trust we also receive from our new partners. Our network generates an immediate ecological and social impact by promoting tap water and supporting our many activities with partnership contributions.

WfW services

Turnover from our gastronomy and company concepts has risen by 30% compared to the previous year. This rise shows that our concepts are working and are in demand: We welcomed 43 new partner bars and restaurants to WfW GASTRO and 21 new partners to WfW COMPANY. This growth means that our partnership network is growing continuously.

Enabling network

Our enabling network also grew in 2022. Among this network, we count institutions and private persons supporting individual programmes or the WfW organisation as a whole and our loyal WfW friends. The growth of the enabling network creates a broader support structure for our programmes and means freedom for organisational development and independence.

SCHINDLER, EBIKON

In 2019, Schindler committed to eradicating plastic bottles and consistently relying on drinking water from the tap instead. In 2022, the elevator builder from Ebikon and WfW extended the partnership for another four years.

"Water will be a hot topic in the next years and decades, whether we like it or not. Raising awareness among our employees and continuing to reduce the environmental impact we have as a company are key ideologies at Schindler. Supporting WfW and its programmes and projects is an affair of the heart for us - and is also of great social importance."

Patrick Hess, CEO



ELIANE STEIGER, LUCERNE

Eliane has been a WfW Enabling Mind since 2021. She supports us with her expertise and annual financial contribution. Her support helps us ensure the highest possible institutional freedom and develop WfW meaningfully in the future.

"To me, it is important to see that WfW improves the sanitary situation in Mozambique and Zambia but also places great emphasis on education and awareness raising among the local population - also in Switzerland. This holistic approach distinguishes WfW from other organisations and makes me proud to be a WfW Enabling Mind."

Eliane Steiger, Lawyer



QUOOKER, KLOTEN

We are proud to count Quooker amongst our partners, because with their all-in-one taps, Quooker brings ecological and sustainable water consumption into kitchens all over the world. As a WfW PER UNIT partner, they support us with every water tap they sell.

"As a business, Quooker strives towards social and ecological sustainability along its value chains. As WfW partners, we support their work and combine sustainable actions with global responsibility. Together with WfW, we promote a more conscious water use and carry this message to a diverse audience."

Elena Pecelli, Marketing Manager



ZEIT-KIND-SCHULE, LUCERNE

Zeit-Kind-Schule, Lucerne, is an AQUADEMIA partner school of the first hour. They are instrumental in developing the AQUADEMIA programme we will launch in 2023.

"Our partnership with WfW is a matter of the heart. The value placed on tap water consumption has increased significantly at our school since we started working with WfW. The WfW branded glasses and carafes are now an integral part of our classrooms, and we will continue to engage with WfW's vision in the future."

Silvan Sager, Administrative Head of School





The WfW carafe symbolises our long-term and sustainable partnerships. | Rahel Roth WfW

Ten years of WfW GASTRO partners

We have left traces in the Swiss gastro-nomy scene in the past ten years. Thanks to our amazing gastronomy partners, our branded WfW carafes have become a staple in restaurants across the German-speaking part of Switzerland.

Seven of the twelve partners who helped launch the WfW journey in the spring of 2012 are still part of the WfW partnership network. As a thank you for the loyalty of our partners, who have been with us since the start time of WfW, we have selected gastronomists portrayed by the renowned photographers Nelson Armour (USA) and Franca Pedrazzetti (CH). Marija Bucher-Djordjevic, the Manager of the Boutique Hotel Schlüssel, Lucerne, has remained passionate about the WfW cause over the past ten years: "In addition to the sustainability aspect based on the availability of first-class tap water in Switzerland and the social commitment, I am particularly impressed

by WfW's consistent commitment. Very little has changed in the past ten years about how we work with WfW, and we've always shared their joy over every award, new partner, or expansion of WfW as an organisation."

Partner restaurants in Lucerne that have supported us for more than ten years are: BACiO della Mamma, Bellini Locanda Ticinese, Casa Tolone, El Rincón, Hotel des Balances, Hotel Montana, Hotel Schlüssel, Hotel Schweizerhof, Neubad, Treibhaus, Restaurant Neustadt, Südpol Bistro, Volière.

"I am very excited that we can continue building on gastronomy partners that have supported us for over a decade. Amazing!"

*Andy Oggier, Project Lead
WfW GASTRO*





Award-winning educational programme

Winning the LUKB Zukunftspreis (Future Prize) has confirmed our work's impact in Switzerland. We are convinced that knowledge about and competencies in dealing with water are much needed everywhere and that these skills must be promoted - perhaps especially in Switzerland.

Did you know that every person in Switzerland uses around 4,200 litres of virtual water daily? Most of this water is imported and "hides" in the clothes we wear and the food we eat. Because of the issue's complexity, simple solutions are not the way forward. Our educational programme AQUADEMIA addresses the most important questions around water consumption in a manner accessible to secondary school students. Global connections can be shown by addressing water as a topic, and ecological, social, economic and political issues can be dealt with.

AQUADEMIA pursues the goal of working with young people in Switzerland to develop a concrete scope for action for the fair and sustainable use of valuable water resources. The educational programme empowers young people to take active responsibility and find sustainable solutions to complex problems.

Fortunately, we are not the only ones who find this relevant: AQUADEMIA was selected by the Luzerner Kantonalbank (LUKB) for public voting as part of their Future Prize 2022. The huge support we received there, making us the winner, shows the public recognises the issue's importance.

Winning the prize has helped us to move the programme forward in 2022. In addition, the Future Prize confirms that we are on the right path to further deepening our competence development and awareness-raising work on water as a resource in Switzerland.

A photograph of a construction site. In the background, there is a wall made of light-colored bricks. To the right, a person with dark hair tied in a bun, wearing a white shirt, is partially visible. The foreground is a large pile of reddish-brown soil. A large white arrow points from the right side of the image towards the text on the left.

"People are excited about our work because it means they no longer have to fetch water from private untreated boreholes; they benefit from safe water access and fewer health problems."

Bonface Sichone, Community Manager at the local water supplier Lusaka Water Supply & Sanitation Company (LWSC), talking to Sekayi Fundafunda and Nora Murer (both WfW) in Gondwe, Lusaka. When establishing our water supply systems, working directly with the local water supply stakeholders is very important.

*BONFACE SICHONE,
LWSC*

*NORA MURER,
WAW*

*SEKAYI FUNDAFUNDA,
WAW*



Education as the basis for professional water supply

2022 has shown that WfW has become an essential player in vocational education and training in the water sector nationally in Zambia. In collaboration with local authorities, development agencies, educational centres, and employers, we worked towards establishing a solid and sustainable education and training system in the water sector.

We first met with a vocational and training school in Lusaka in 2013. Since then, we have gained expert status in vocational education and training in the Zambian water sector. In 2022, we continued our efforts to implement sustainable and holistic solutions with stakeholders from the public and private sectors in various locations and committees.

We have been working with the Lusaka Vocational and Technical College (LVTC) since 2015. In 2022,

we partnered with the Mansa Trades Training Institute (MTTI) in Mansa. The institute is situated in the province of Luapula in northern Zambia, one of the most socio-economically disadvantaged regions in the country. WfW GASTRO and WfW COMPANY partners and foundations, such as the Clean Water Foundation of Georg Fischer AG, fund the collaboration. The focus of the collaboration was rehabilitating the workshop and classroom for the water supply and sanitation operations course, where we created an easily replicable model for other training institutions in Zambia. We also supported students with grants, implemented a new curriculum developed by a national expert group, and ensured gender-responsive water, sanitation and hygiene (WASH) facilities.

Our activities at MTTI are part of the ongoing national water sector reform. As part of this, federal authorities convey new developments in collaboration with agencies, vocational training centres and



During a practical exam at LVTC | Lior Etter, WfW



Students during a Friday Workshop at LVTC | Yemba Chilambwe, WfW

employees. We joined the skills advisory board of the Zambian Ministry for Higher Education in 2020 and are still the only NPO on the committee. In 2022, we were much-valued experts, for example, in the co-development of the curriculum, in the implementation of practical workshops and for devising the concept for dual technological vocational training, as well as for the renovation of the MTI facilities.

In the future, we aim to strengthen vocational education in the water sector nationally. Our commitment improves the quality of water infrastructure and guarantees a safe water supply. Our work with vocational training centres also enables young Zambians to become more competitive in the job market. Our next steps will tackle the national scalability of our programmes. They will also include the innovative development of digital learning and teaching approaches and establishment of career improvement opportunities for graduates.

"Effective vocational training and quality qualifications for water professionals are the foundation for reliable water supply systems. We strive to create opportunities that contribute to a society where everyone has equal opportunities to fulfil their potential."

Tumba M. Mupango, Programme Manager Skills Development and Operations Manager





Jonathan Mtonga installing a household connection. | Lior Etter/WfW

Gondwe: access to drinking water for almost 10,000 people

Until recently, Gondwe (a suburb of Lusaka) was not connected to public water infrastructure. Thanks to our work, 10,000 people can benefit from household connections and safe drinking water.

As part of the WfW safe water supply project in Gondwe, the qualified sanitarian Jonathan Mtonga (pictured) installed between six and eight household connections daily. He completed his training at the Lusaka Vocational and Technical College (LTVCC), with which we partnered in 2015. His career is an excellent example of the fact that professional and sustainable water infrastructure can only be guaranteed if vocational training is included in the overall objective from the beginning. It also shows our holistic approach to water projects and that our work connects in different ways.

While implementing the water system in Gondwe, we collaborated closely with the population and the local water supplier, Lusaka Water Supply & Sanitation Company (LWSC). Together with our partner organisations, we installed roughly 12.5 kilometres of pipes. The network is equipped with an intelligent pressure management system, and technological innovation is also used in the water tank: the solar pump guarantees access to water even during extended power outages.

Because the construction costs for the household connections were high locally, a social water price enabled the local population to finance the connections on their own. The resulting water price, affordable for everyone, guarantees the economic sustainability of the supply. Household connections enhance the quality of life and the population's health, allowing individuals to invest more time in work and education.

WfW Zambia: ready to take off!

2022 was an important year for WfW Zambia: The team grew with highly qualified and motivated employees, and we moved into our first official office in Lusaka.

Establishing WfW Zambia is an essential step towards meaningful "development" and an equality-driven, global cohabitation. WfW is committed to establishing local value chains and to ending dependencies. That is why we are creating independent and well-qualified teams in Lusaka, Maputo and Lucerne. More independently run offices allow us to emphasise local implementation and embrace our respective local roots and responsibilities.

The close collaboration between our teams in three countries enriches our daily activities. It opens new possibilities, for example, in developing partnerships and services in Zambia that can contribute locally to social redistribution and have an ecological impact.

"I want us to build partnerships that not only provide access to water but also make an impact in businesses through environmentally conscious changes. We want to create an ecological wave in the private sector in Zambia."

Sekayi Fundafunda, Manager Services, Partnerships & Innovation



"I like working with children and teaching them how to wash their hands properly, how to use the toilet and how to take care of the environment."



*MADALENA GARIDO
SINGANO,
WASH Activist*

A holistic improvement of primary school students' learning environment requires adequate, gender-responsive, inclusive infrastructure and knowledge. That is where WASH activists like Madalena Garido Singano, with whom we work in our WASH in Schools programme, come into play. In the picture, she is helping students at the "Junho 25" school in Maputo, Mozambique, with their hand-washing routine.





*WESLEY,
Student*



Water, sanitation and hygiene for primary schools

In 2022, our first permanent WfW Mozambique employer signed his contract in Maputo, which marked a huge step towards establishing a local WfW office. We continually expanded our water, sanitation and hygiene (WASH) programme at Maputo's primary schools.

Since 2017, we have been working with the Maputo Municipality and local partner organisations to improve WASH conditions at the 101 primary schools in Mozambique's capital by 2031 in a jointly developed strategy. To date, we have introduced the programme at four primary schools, providing 6,500 children access to safe drinking water and hygiene facilities.

Our programme includes access to drinking water, sanitary facilities and hygiene workshops. This ensures a comprehensive improvement of the learning environment, both for the children and the

staff. Therefore, our WASH programme ensures equal opportunities for all.

In 2022, the focus was on our project at Inhaca Nkalane primary school (pictured above left, after our intervention). The school is situated on a small island (roughly 30 minutes from Maputo by boat) and accommodates 500 pupils and 15 teachers. With this project, we aimed to provide gender-responsive and inclusive toilet facilities, hand-washing stations and a drinking water tank. In addition, we intended to repair the roofs of the two school buildings that were damaged by a storm. These measures are complemented by hygiene training, which is important to minimise health risks and ensure the proper use of the facilities we build. We work closely with local partner organisations and authorities, the school management board, and neighbourhood organisations. As this project progressed, we began to look at how to set up our next intervention, which will involve the par-



Primary school Inhaca Nkalane with new hand washing stations. | Djilayla Romeo, WfW



Primary school Saut Filip Tembe in Katembe before the implementation of the measures | Cassio Dimande, WfW

ticipatory design and implementation of WASH interventions in two primary schools in Katembe, a fast-growing suburb of Maputo (pictured above right, before our intervention).

We also took a giant step towards establishing WfW Mozambique in 2022. We welcomed Bacelar Muneme, who brings over ten years of WASH experience as our first permanent employee in Mozambique. In autumn, we settled into our first office in Maputo. This is a conscious move away from close project supervision towards a local implementation of our projects: We can independently implement our programmes in collaboration with local partner organisations.

"I am looking forward to continue growing into the role of an implementing organisation with WfW and to drive our projects in a participatory way. My goal is for WfW to become a national reference when it comes to WASH in schools in Mozambique."

*Bacelar Muneme, WASH Coordinator
WfW Mozambique*



Annual financial statements

WfW grew by over 20% in 2022. This growth shows that we have successfully overcome the COVID-19 crisis and are financially back on track.

Despite the financial impact of the pandemic in 2020 and 2021, WfW continued to grow by over 20% in 2022. WfW GASTRO even showed a record income of CHF 630,000. Our continued growth after the COVID-19 pandemic is having a positive impact on our financial health.

OVERVIEW OF EARNINGS

The operating income amounted to CHF 2,300,318.16, 21% higher than the previous year. Long-running contracts with our partners continue to form the backbone of our financial income: WfW GASTRO and WfW COMPANY contributed almost 50% to our annual earnings. But we are happy to report growth in all income sectors in 2022.

OVERVIEW OF EXPENSES

Our operating expenses amounted to CHF 1,976,997.68, which is about 20% more than in the previous year. CHF 1,259,108.03 of this (or around 55% of the total expenses) were used for our projects in Zambia and Mozambique, and CHF 533,193.21 (23% of the total expenses) were used to fund projects in Switzerland. To ensure that our projects are completed successfully, administration and fundraising are essential parts of our expenditures, and they account for just

under 8% of total expenditures. They, therefore, remain at a very reasonable level compared to other organisations. We keep these expenses as low as possible and use our funds effectively.

AUDITING OF THE ANNUAL FINANCIAL STATEMENT

The federally recognised auditors, Trescor Treuhand Luzern AG, have audited the annual financial statements for the financial year ending 31st December 2022. They found the annual statement to be in compliance with the law and the legal statutes.

BALANCE SHEET

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	2022 CHF	%	2021 CHF	%
Assets				
Treasury	1,549.30		1,304.65	
LUKB, Association Account, Projects Switzerland	576,703.89		392,937.28	
LUKB, Gastro Account, Projects Africa	90,163.17		197,587.13	
LUKB, Web Shop Projects Switzerland	127,318.72		67,677.46	
LUKB, WfW Pay Projects Africa	130,682.92		12,457.73	
LUKB, Gastro Account, Projects Africa USD	26,400.15		76,987.20	
LUKB, Konto Soap Production Account Africa	12,742.64		0.00	
Liquid Assets	965,560.79	74.09	748,951.45	75.22
Receivables from Third Parties	161,201.16		150,366.70	
Receivables from Deliveries and Services	161,201.16	12.37	150,366.70	15.10
LUKB, Rent Deposit	21,095.60		18,950.00	
Directorate General of Customs, ZAZ Deposit	1,000.00		1,000.00	
Other Current Receivables	22,095.60	1.70	19,950.00	2.00
Inventories	64,879.20		45,464.58	
Inventories and Unbilled Services	64,879.20	4.98	45,464.58	4.57
Accrued Income and Prepaid Expenses	31,049.50		15,000.00	
Accrued Income and Prepaid Expenses	31,049.50	2.38	15,000.00	1.51
Current Assets	1,244,786.25	95.52	979,732.73	98.39
Office Furniture	49,957.00		11,000.00	
IT Infrastructure/Website	8,400.00		5,000.00	
Tangible Assets	58,357.00	4.48	16,000.00	1.61
Fixed Assets	58,357.00	4.48	16,000.00	1.61
Total Assets	1,303,143.25	100.00	995,732.73	100.00
Liabilities				
Liabilities to Third Parties	23,218.32		37,354.28	
VAT Liabilities	822.01		-394.05	
Liabilities from Deliveries and Services	24,040.33	1.84	36,960.23	3.71
Accrued Expenses and Deferred Income	2,101.40		0.00	
Accrued Expenses and Deferred Income	2,101.40	0.16	0.00	0.00
Current Liabilities	26,141.73	2.01	36,960.23	3.71
Long-term Liabilities	0.00	0.00	0.00	0.00
Liabilities	26,141.73	2.01	36,960.23	3.71
Funds tied to Project Grants Africa	347,529.92		336,728.69	
Fund Capital Africa	347,529.92	26.67	336,728.69	33.82
Funds tied to Project Grants Switzerland	95,798.58		88,967.58	
Fund Capital Switzerland	95,798.58	7.35	88,967.58	8.93
Association Capital per 01.01.	533,076.23		401,436.82	
Annual Result	300,596.79		131,639.41	
Organisational Capital	833,673.02	63.97	533,076.23	53.54
Total Liabilities	1,303,143.25	100.00	995,732.73	100.00

INCOME OVERVIEW

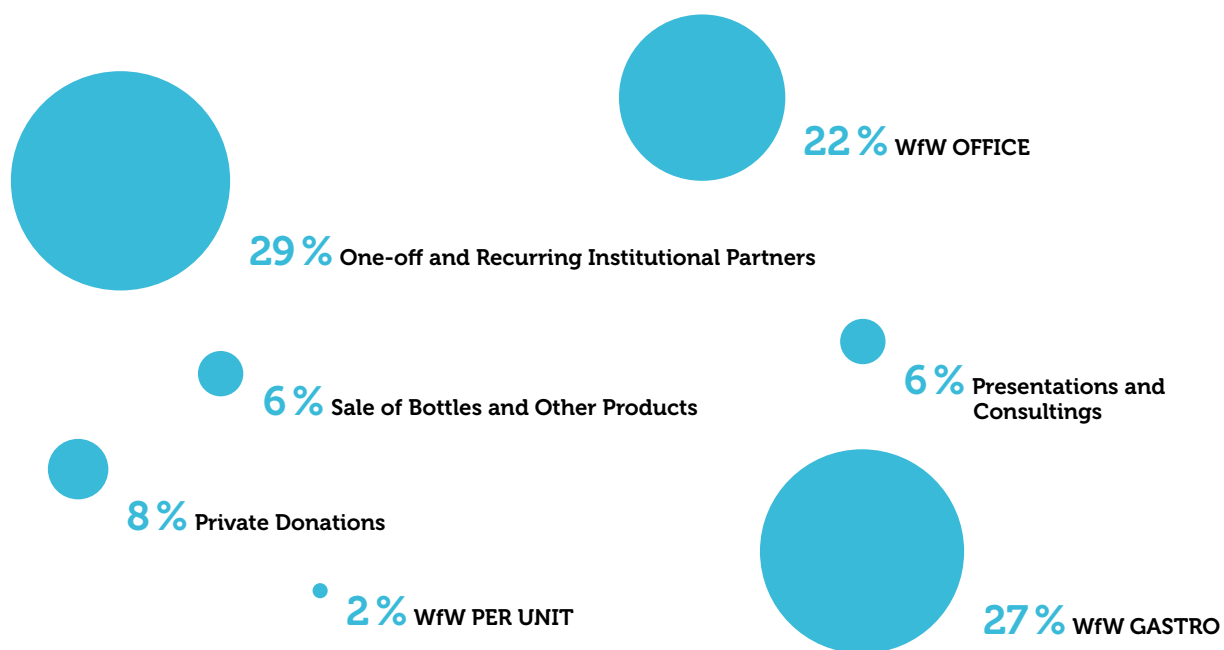
	2022 CHF	%	2021 CHF	%
Service Income WfW GASTRO	629,725.76	27.38	351,594.34	18.48
Service Income WfW OFFICE	512,827.41	22.29	505,268.37	26.56
Service Income WfW SCHOOL	2,454.46	0.11	7,560.00	0.40
Recurring Institutional Partners	318,500.00	13.85	453,210.00	23.82
One-off Institutional Partners	343,887.27	14.95	171,186.65	9.00
WfW PER UNIT	46,133.39	2.01	40,173.71	2.11
Private Donations	175,248.22	7.62	183,754.36	9.66
Partnerships	2,028,776.51	88.20	1,712,747.43	90.03
Sale of Bottles	127,343.46	5.54	111,604.92	5.87
Sale of other Products	3,39.31	0.15	9,955.32	0.52
Product Revenue	130,782.77	5.69	121,560.24	6.39
Consulting	140,758.88	6.12	71,309.60	3.75
Service Revenue	140,758.88	6.12	71,309.60	3.75
VAT	0.00	0.00	-3,301.63	-0.17
Reduction of Revenue	0.00	0.00	-3,301.63	-0.17
Operating Revenue	2,300,318.16	100.00	1,902,315.64	100.00

EXPENSES OVERVIEW

	2022 CHF	%	2021 CHF	%
Africa Projects Expenditure	1,259,108.03	54.74	909,506.87	47.81
Switzerland Projects Expenditure	533,193.21	23.18	471,833.91	24.80
Fundraising Expenditure	85,310.91	3.71	108,128.60	5.68
Administration Expenses	95,974.78	4.17	147,448.10	7.75
Depreciation	3,410.75	0.15	7,200.67	0.38
Operating Expenses	1,976,997.68	85.94	1,644,118.15	86.43
Operating Result	323,320.48	14.06	258,197.49	13.57
Financial Income	0.00	0.00	0.18	0.00
Effect of Exchange Rates Changes	-4,294.45	-0.19	-6,680.95	-0.35
Financial Expenditure	-797.01	-0.03	-967.87	-0.05
Financial Result	-5,091.46	-0.22	-7,648.64	-0.40
Result before Change in Fund Capital	318,229.02	13.83	250,548.85	13.17
Change in Funds tied to Project Grants Africa	-10,801.23	-0.47	-77,588.44	-4.08
Change in Fund Capital Africa	-10,801.23	-0.47	-77,588.44	-4.08
Change in Funds tied to Project Grants Switzerland	-41,321.00	-2.17	-41,321.00	-2.17
Change in Fund Capital Switzerland	-41,321.00	-2.17	-41,321.00	-2.17
Annual Result	300,596.79	13.07	131,639.41	6.92

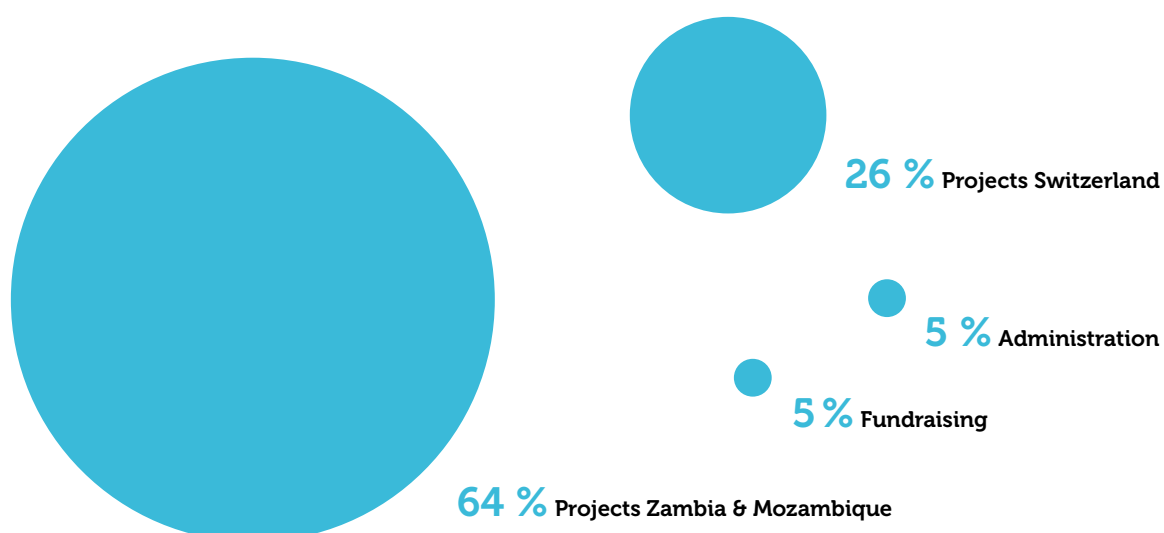
INCOME IN PROPORTION

WITH OPERATING INCOME AS 100%



EXPENSES IN PROPORTION

WITH OPERATING EXPENSES AS 100%



SUPPLEMENT TO EXPENSES BY ACTIVITY

	2022 CHF	2021 CHF
Projects Africa		
Infrastructure Projects	581,901.83	385,975.20
Vocational Training	677,206.20	523,531.67
Total Expenditure Projects Africa	1,259,108.03	909,506.87
DISTRIBUTION BY EXPENSE		
Direct Payments to Project Partners	856,980.25	615,016.54
Personnel Expenses Project Implementation & Support	272,922.76	190,329.79
Services & operating Expenses	78,984.75	65,246.91
Travel and other evaluation Expenses	50,220.26	38,913.63
Total Expenditure Projects Africa	1,259,108.03	909,506.87
Projects Switzerland		
Formation of Tap Water Consumption	218,609.22	212,325.26
Sensitisation & Communication	218,609.22	165,141.87
Integration of Donations into everyday Life	95,974.78	94,366.78
Total Expenditure Projects Switzerland	533,193.21	471,833.91
DISTRIBUTION BY EXPENSE		
Personnel Expenses	413,519.34	351,378.07
Services & Operating Expenses	119,673.87	120,455.84
Total Expenditure Projects Switzerland	533,193.21	471,833.91
Fundraising		
Personnel Expenses	66,163.09	80,524.14
Services & Operating Expenses	19,147.82	27,604.46
Total Expenses Fundraising	85,310.91	108,128.60
Administration		
Personnel Expenses	74,433.48	109,805.65
Services & Operating Expenses	21,541.30	37,642.45
Total Expenses Administration	95,974.78	147,448.10
Depreciation	3,410.75	7,200.67
Operating Expenses	1,976,997.68	1,644,118.15

BREAKDOWN OF EXPENSES INTO EXPENSE ITEMS

23

	2022 CHF	2021 CHF
Payments to Project Partners	835,095.07	155,509.77
Compensation for Services	21,885.18	459,506.77
Direct Payments Africa	856,980.25	615,016.54
Programme Coordination and Evaluation Efforts	50,220.26	38,913.63
WfW Carafes & Bottles	82,504.88	82,058.05
Other Product Expenses	2,081.75	18,057.81
Direct Project Expenses Switzerland	84,586.63	100,115.86
External Services IT	0.00	7,787.48
External Services Communication	1,619.19	16,087.52
External Services Consulting	0.00	980.05
Service Expenses	1,619.19	24,855.05
Net Wages	723,535.45	633,030.60
Personal Insurance	73,308.50	79,119.85
Personnel Catering	6,658.15	6,549.89
Other Personnel Expenses	23,536.58	13,337.30
Personnel Expenses	827,038.68	732,037.64
Room Rent	65,814.05	59,808.85
Maintenance of Vehicles	203.49	1,866.65
Maintenance of Office Equipment and Movable Property	3,787.19	1,634.80
Property Insurance	3,320.05	774.90
Fees & Charges	78.00	-3,039.40
Power & Disposal Costs	1,710.70	3,798.20
Office Supplies	8,293.47	5,018.97
Telephone	3,438.62	2,219.40
Internet	0.00	1,620.00
Postage	8,499.40	13,162.28
Membership Fees	1,165.00	500.00
IT Maintenance	9,442.57	6,186.17
Audit, Accounting	2,278.65	1,187.40
Organisational Development	21,953.76	810.92
Communication Expenditure	10,431.85	6,193.66
General Expenses	1,037.21	1,390.70
Travel Expenses Switzerland	11,687.91	20,902.31
Representation Expenses	0.00	1,942.95
Material Expenditure	153,141.92	125,978.76
Depreciation	3,410.75	7,200.67
Operating Expenses	1,976,997.68	1,644,118.15

We say thank you!

We would like to say a big thank you to the whole WfW network, to our generous supporters and to all who have followed our journey over the past decade.

We value our partners' and supporters' trust in us, forming our work's basis. You inspire us to take the countless small steps necessary to make our vision of a fair and sustainable use of water a reality. Whether in Mozambique, Switzerland or Zambia, we will continue to work independently and creatively to realise this vision. We are proud and thankful to be supported by many amazing people and partnerships on this journey.

With heartfelt thanks and much water love,
the entire WfW team



WfW Switzerland



WfW Zambia



WfW Mozambique

2022

› Saved 7,289,000
disposable bottles
with the
Swiss partnership
network.

› Improved hygiene
facilities for 164,000
primary school
students and residents
in Maputo,
Mozambique.

› Water-related
vocational training
for 632 young
people in Lusaka,
Zambia.

2012

› more WfW impact
on wfw.ch.

IMPRINT

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