



ANNUAL REPORT
2020

Index

Introduction	2
WfW in Switzerland	3
Partnerships: Resilience and Commitment	4
Drinking Water Quality in Switzerland	6
WfW in Zambia	8
Vocational Training School with COVID-19 Measures	10
Improving the Water Supply in Lusaka	11
WfW as an Expert in the VET Sector	12
WfW ZAMBIA: Strengthening Local Anchoring	13
WfW in Mozambique	14
Project Completion at 10 de Janeiro Primary School	16
Preparing for the Reopening of 50 Primary Schools	17
Organisational Development	18
Annual Financial Statements	20
Acknowledgements	26

WATER FOR WATER (WfW) is an independent non-profit organisation that promotes the sustainable and fair use of water resources in Mozambique, Zambia and Switzerland. More than 500 partner companies and businesses are promoting the consumption of tap water together with WfW and are integrating donations towards water projects into their daily operations. In Zambia and Mozambique,

WfW is active in structurally disadvantaged peri-urban areas and is committed to ensuring safe access to drinking water, sanitation and hygiene. In all project countries, WfW places a strong focus on raising awareness and transferring water-related knowledge.

Introduction

When we first heard about a novel virus called COVID-19 in early 2020, we could hardly have imagined what it would mean for the globalised world, for societies across nations and for each individual. We have borne witness to months of states of emergency, excess mortality, restrictions on public life, lockdowns - including the closure of catering establishments and educational institutions in all WfW project countries - and consequently an economic crisis unlike anything WfW has ever experienced.

Such a crisis exacerbates social inequalities and makes us acutely aware of existing privileges. The health and economic impacts, especially for people from low-income areas in WfW's project countries Zambia and Mozambique, are devastating. Therefore, we tried to implement effective measures with comparably small financial resources to ensure the continuation of our water, sanitation and education projects where they are most needed.

In Zambia, WfW's first local staff member, Tumba M. Mupango, developed a set of COVID-19 protective measures for vocational schools. This enabled our partner institution to be the first vocational school in the country to safely continue the valuable education of 500 students. In addition, we started construction work on a water supply system in a structurally disadvantaged neighbourhood of the capital Lusaka, which will provide over 8,000 people with clean water in their homes.

In Mozambique, the construction of a modern water and sanitation infrastructure in one of the largest primary schools in Maputo was successfully completed. We have been working with the city council and local partner organisations on hygiene measures for the reopening of 50 primary schools

to ensure that pupils can soon use the new infrastructure and a further 90,000 children can safely return to school after having gone through a nation-wide lockdown.

In Switzerland, the pandemic also brought unprecedented challenges for WfW. It has always been at the core of WfW's partnership models to support partner contributions as broadly as possible through a network of hundreds of partner organisations in order to ensure the long-term financing of our projects and programmes. Due to the closure of the catering industry, one of our most important sources of income was shut down for months, resulting in the loss of several hundred thousand francs in donations. We were therefore all the more pleased to note a great resilience and at the same time a strong loyalty towards WfW among our partner businesses. Surprisingly, we were even able to expand our partnership network, which allows us to look to the new year with confidence.

The pandemic has clearly shown us that clean water and hygiene are essential for health - we therefore feel reinforced in our motivation and would like to thank everyone who supported WfW in this difficult year.

Morris and Lior Etter
Co-Founders and Managing Directors

DRINK WATER

GIVE WATER

THE CONSUMPTION OF TAP WATER IN SWITZERLAND PROVIDES SAFE DRINKING WATER ACCESS FOR 110,000 PEOPLE IN ZAMBIA AND MOZAMBIQUE.



Partnerships: Resilience and Commitment

STEIGER CONCEPT LTD., ZURICH

The “digital architecture workshop” develops architectural solutions that outlast the zeitgeist. With the WfW OFFICE partnership, sustainability is also emphasised in the daily operations in the office.

“Environment and health are core values for our corporate culture. The partnership with WfW enables us to contribute to the realisation of valuable initiatives at home and abroad, while at the same time promoting the health of our employees.”

Thomas Keller, Head of Planning and Partner



MEIER TOBLER LTD., SCHWERZENBACH

Meier Tobler is one of the largest Swiss building technology companies. The reusable bottle, which was provided to all employees, is never left behind, even in the field service.

“2020 was extremely challenging, but the flexibility and commitment of our employees helped us to actively take advantage of all the opportunities that arose. Together with WfW, we keep the topic of sustainability up to date in the company - the daily use of our tap water dispensers has become a matter of course.”

Matthias Ryser, Head of Supply Chain Management and Member of the Executive Board



RESTAURANT DAMPF- SCHIFF, THUN

Since 2018, the beautifully restored Biedermeier restaurant Dampfschiff on the banks of the Aare has been serving tap water exclusively as a WfW GREEN partner.

“The pandemic has clearly shown us the importance of projects like WfW. The consequences of COVID-19 hit us hard, but, fortunately, governmental support measures are in place in Switzerland - which is far from being the case in many other countries.”

Simon Burkhalter, Owner and Managing Director



RESTAURANT DREI KÖNIGE, LUCERNE

This restaurant and WfW are connected by a long-standing partnership. As a WfW GREEN partner, Stefan Kaufmann and his team only serve tap water and contribute the proceeds to WfW's project work in Zambia and Mozambique.

“We have also taken positive aspects from the past year. We have grown together as a team and established regular team meetings and get-togethers. We also used the time to carry out minor renovations. As a WfW partner, solidarity is close to our hearts - especially in times of crisis.”

Stefan Kaufmann, Managing Director



Drinking Water Quality in Switzerland

The quality of Swiss drinking water repeatedly became the focus of media attention in 2020. WfW considers raising awareness of the quality of our drinking water to be a key focus of its project work in Switzerland and has taken up a position in the ongoing debate over the past year.

Public water supply operates in a societal tension field and must be able to adjust to increasingly complex conditions from various spheres of society. With regard to the input of undesirable trace substances into our water, one distinction is crucial: Swiss drinking water quality is not to be put on par with Swiss water quality. Thanks to closely meshed controls and elaborate treatment steps on the part of water suppliers, health hazards to humans from increased pesticide and nitrate concentrations in groundwater need not be our primary concern at present. However, the consequences of polluted waters are much more

serious for our ecosystems. The damage to natural organisms in water bodies is well documented, as is the connection between high pesticide levels and the increasingly dramatic extinction of species.

Therefore, we advocate comprehensive preventive water protection instead of a one-sided focus on progressively complex and cost-intensive treatment steps by water suppliers. Only in this way can we prevent further irreversible damage to our ecosystems and thus to our indispensable livelihoods and ensure that near-natural and affordable drinking water will continue to flow from the tap for generations to come.

“The high quality of our waters and our tap water is the result of decades of effort. From a global perspective, this exceptional starting position must be maintained and continuously improved. For this, we need a progressive environmental and economic policy that takes concrete measures for effective water protection. Yet our own households are a good starting point as well. As consumers, we all have a great influence and thus a responsibility that should be realised more strongly as a society.”

Samuel Renggli, MSc ETH in Environmental Engineering,
Head of WASH & Knowledge



**HOUSEHOLD CONNECTION -
QUALITY OF LIFE THROUGH
TAP WATER**

**MAGGIE KAUMBA INVESTS
IN A SUSTAINABLE PERI-URBAN WATER
SUPPLY SYSTEM**





Speech by Tumba M. Mupango at the launch of the protection concept, LVTC, Lusaka
Mutikwa Jason, WfW

Vocational Training School with COVID-19 Measures

In October 2020, the Lusaka Vocational Training Centre (LVTC) launched comprehensive COVID-19 protective measures in the presence of our colleague Tumba M. Mupango. These measures allow students to safely continue their education after several months of interruption and despite the persistence of the pandemic.

LVTC is the first of 28 vocational schools nationwide with a set of preventive measures for students and employees. The package, developed and financed by WfW, included protective materials such as mobile hand-washing stations, hand soaps and disinfectants, reusable face masks, infrared thermometers and various detergents and disinfectants for daily facility maintenance. At the small corona-compliant launching ceremony and the official handover of all materials, students and employees of the vocational school were joined by representatives of the Ministry of Higher Education.

The measures benefit not only the 176 students currently enrolled in water-related courses, but all students and employees of the vocational school. With over 500 students, the school is one of the largest vocational training centres in the country. Since 2015, LVTC has been offering water-related vocational courses in cooperation with WfW. So far, over 500 students have successfully completed training in the water sector at LVTC.



Excavation for water pipes in Gondwe, Lusaka | Lori Ester, WfW

Improving the Water Supply in Lusaka

Currently, WfW is supporting the development of a sustainably managed water supply system in Gondwe, a structurally disadvantaged district in the south of Lusaka. In Gondwe, only 10% of the residents have safe access to drinking water. Most people still get their water from unsafe boreholes, exposing themselves to significant health risks. Contamination of groundwater is a common problem, leading to cholera outbreaks in Lusaka every few years.

The laying of a 10.5km long main pipeline will connect Gondwe to the municipal water network for the first time and provide 8,600 people with safe access to clean water. The installation of a borehole, a powerful solar-powered pump and an elevated water tank form the infrastructural foundation for the growing demand in the neighbourhood. The installation of 550 household connections, co-funded by the residents, provides water

supply to the doorstep of their homes. This will significantly change the time needed to obtain water and, moreover, the daily use of water.

WfW has been working closely with the local community, as a high level of participation of the neighbourhood residents is elementary for the long-term success of the project. Gondwe is the fifth neighbourhood in Lusaka in which WfW supports infrastructural projects. More than 80,000 people in Lusaka have already received improved access to safe drinking water through WfW's project interventions.



WfW as an Expert in the VET Sector

WfW has been active in the Zambian Vocational Training and Education (VET) since 2013 and has been able to position itself increasingly within this sector in an advisory capacity due to its long-standing experience and expertise in the field of water-specific vocational training.

In mid-2020, WfW was appointed as a member of the Skills Advisory Group (SAG) by the Zambian Ministry of Higher Education. The national advisory committee in the water and sanitation sector has a strong focus on water-related vocational training. The aim of the joint effort is to modernise the curricula and adapt them to the needs of the industry in order to provide an improved baseline situation for VET graduates within the water sector. Participation in the reform programme deepens our long-standing commitment in Zambia and promotes the networking of educational institutions with companies and experts in the water sector.

Another WfW project initiative in the area of water-specific vocational training was implemented in 2020 through the national qualification programme Recognition of Prior Learning (RPL). Since Zambian craftspeople lack access to training opportunities, many of them work in the informal sector without any recognised qualification. WfW is committed to the certification of these experienced professionals and, in cooperation with local ministries and partner organisations, has conducted courses as well as practical final examinations.

The certification of the professionals strengthens their position in the market and enables sustainable maintenance of the water and sanitation infrastructure in the country.



WfW ZAMBIA: Strengthening Local Anchoring

In order to strengthen local resources and, at the same time, promote the anchoring of WfW at the project locations, we strive to establish local teams and value chains. In 2020, WfW ZAMBIA was launched successfully.

Accordingly, WfW was delighted when Tumba M. Mupango, the first permanent Zambian employee, joined the team at the branch in Lusaka in summer 2020. Thanks to her many years of experience and expertise in resource and skill development in the field of Water, Sanitation & Hygiene (WASH), she complements WfW in an ideal way. The progress made in our engagement in Zambia clearly shows how crucial it is for WfW to be locally anchored and reinforces our decision to expand existing resources in Zambia.

“Through my work in the field of WASH, I can facilitate positive change. If I can improve the life of even one person through my work, then I am happy and fulfilled.”

Tumba M. Mupango, WfW ZAMBIA Coordinator



SOAP FOR HYGIENE
HYGIENE FOR HEALTH

WASH AT MAPUTO'S SCHOOLS





Project Completion at 10 de Janeiro Primary School

WfW has been active in the Mozambican capital Maputo since 2018, strengthening school and community sanitation in structurally disadvantaged peri-urban areas. A total of 6,400 pupils and 2,500 residents have been given access to gender-appropriate and hygienic sanitary facilities and safe tap water.

The intervention at the 10 de Janeiro primary school in the north of the city is WfW's third school project. The project, which started in January 2020, has provided 2,800 students with improved access to safe sanitation and tap water since the completion of the construction works in October 2020. The installation of the new borehole will provide access to safe tap water for over 2,000 students at the neighbouring Samora Machel secondary school.

The project measures included the renovation and expansion of the sanitary facilities as well as the construction of gender-appropriate toilet facilities and an accessible toilet. The renewal of the electrical installations and the installation of clean water stations and several water taps for the student body were also part of the infrastructural measures. The planned hygiene training could not be conducted so far due to COVID-19 restrictions and the associated school closures. The workshops are now being conducted as part of the Reopening of 50 Primary Schools project (see right), which is also being implemented at the 10 de Janeiro primary school.



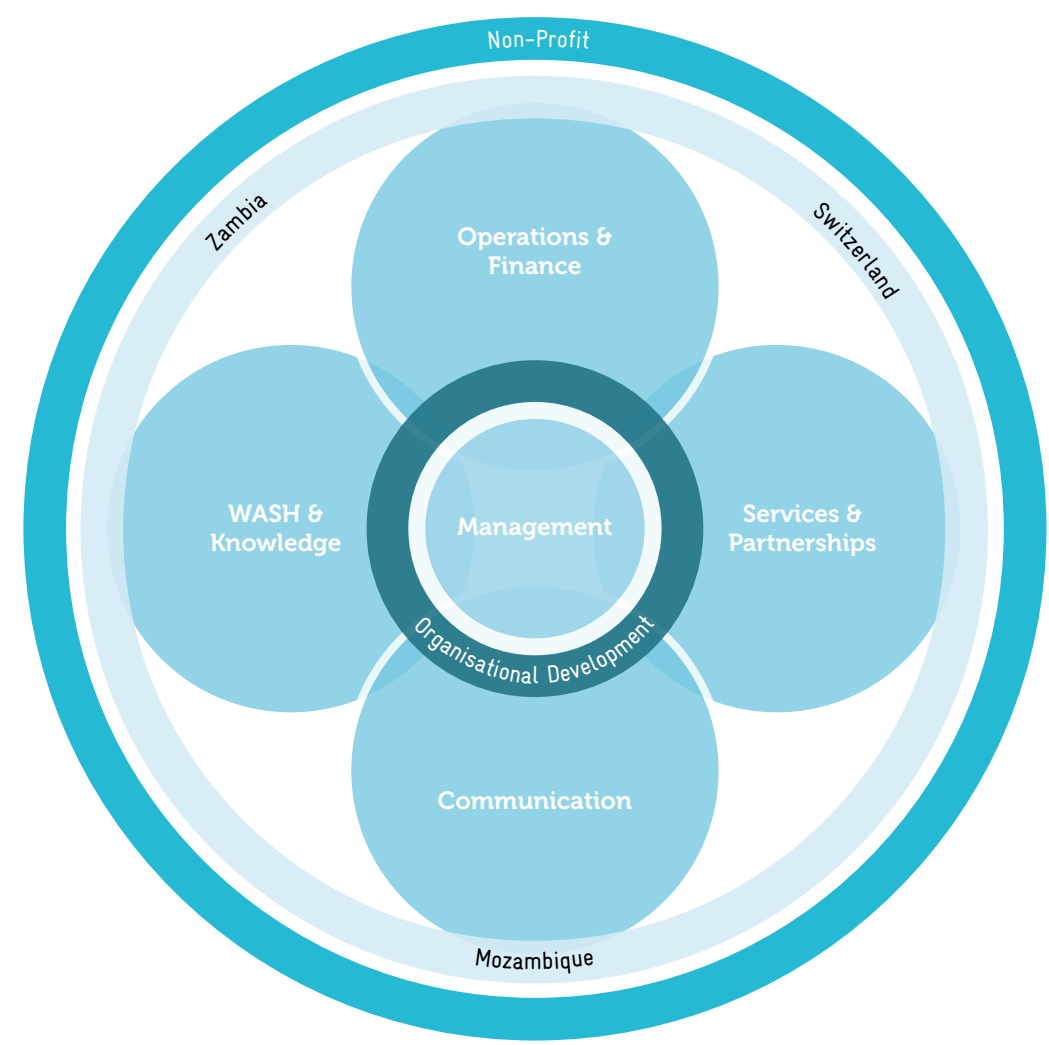
Preparing for the Reopening of 50 Primary Schools

In response to the ongoing pandemic and the nationwide school closures enforced by the Mozambican government in spring 2020, WfW has revised the existing project plan and adapted it to the current challenges.

Our overall goal is to support the reopening of 50 primary schools in Maputo thanks to an efficient set of protective measures and to ensure that around 95,000 children can resume regular schooling in compliance with all applicable safety standards. In addition to developing and implementing protective measures, WfW is financing hygiene workshops and providing materials. Planning for the handover of 400 mobile hand-washing stations and 70,000 locally produced soaps to the schools is in progress.

Hand soaps are indispensable, not only for our protection concepts, but also for the project work in the field of school and community hygiene as a whole. As we do not want to resort to industrially produced imported soaps, WfW has been working with the Mozambican start-up Fazeco since 2019. The product of this cooperation is the high-quality natural soap YAKOKO.





Divisional logic according to the new organisational structure | WfW

Organisational Development

WfW has used the impact of the pandemic to develop its organisational structure and lay important foundations for the future.

Founded in 2012, WfW has since undergone significant development and experienced steady growth as an organisation and in terms of our project activities and anchoring in the water and vocational training sector.

Due to the continuous process of professionalisation and institutionalisation, WfW has experienced a number of changes in 2020 in terms of its organisational structure - two of which we would like to present in this context:

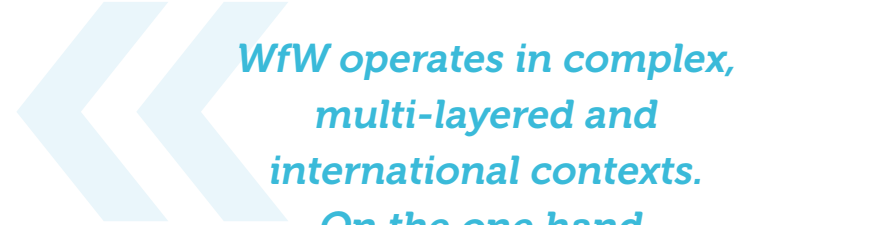
FOUR AREAS

In order to provide a stable basis for further development in terms of content and geography, Co-Founders Morris and Lior Etter critically reviewed and developed the organically grown or-

ganisational structure after eight years of existence. Since autumn 2020, all operational activities of WfW have been implemented in collaboration with the Management within the following four divisions: Services & Partnerships (S&P), WASH & Knowledge (W&K), Communication (COM) and Operations & Finance (O&F).

WfW IDENTITY

Another product of this intensive debate is the formalisation of values and principles of action in the form of the WfW Identity. It reflects our position in socially relevant as well as organisational contexts and forms a central basis for the cooperation of all staff members.



WfW operates in complex, multi-layered and international contexts. On the one hand, this refers to the resource water, to the challenges as well as possibilities for action arising from it and on the other hand, to socio-political and historical backgrounds.

Taking these conditions into account, it is the task of our Corporate Identity to reflect our self-image on the basis of ethical, moral and organisational principles.

Excerpt from the WfW Identity, 2021



Annual Financial Statements

COVID-19 had an unprecedented negative impact on the 2020 financial statements: In the first eight years since its foundation, WfW's annual growth has averaged 56%. In 2020, WfW experienced a decline in turnover (-28%) for the first time.

Despite the economic impact of COVID-19 and thanks to foresight in planning, we have been able to meet all our commitments to employees, projects and business partners. WfW was able to forgo governmental support measures such as reduced working hours and ultimately achieve a positive operating result of CHF 46,122.79. This was only possible because of the dedication of all employees of WfW who conduct themselves with great intrinsic motivation and at a low salary level.

OVERVIEW OF EARNINGS

The operating income amounted to CHF 1,379,238.72 and is 28% lower than in the previous year. Nevertheless, it became apparent that the contractually secured partnerships built up over the past years are resistant to crisis: The percentage of income from the partnerships with WfW GASTRO and WfW OFFICE will again be just under 70% in 2020. Reductions in income are due to the official closure of catering businesses and corona-related dissolutions of financing partnerships. In addition, WfW has been subject to VAT on the sale of products since 2020 (reduction in revenue of just under 0.13%).

OVERVIEW OF EXPENSES

Operating expenses amounted to CHF 1,331,592.14, which is about 66% of the previous year. Of this, CHF 657,953.36 (about 48%) was used for our project work in Zambia and Mozambique, while CHF 431,203.93 (31%) was used for project work in Switzerland. As a consequence of the pandemic and in consultation with its partner organisations, WfW decided to postpone projects that had not yet star-

ted - the corresponding project expenditures were put on hold. However, all ongoing projects could be continued within adjusted framework conditions. In order to continue to implement our projects successfully, the areas of administration and fundraising are also essential. These two expenditure items together accounted for around 17% of total expenditure. Both items could be reduced compared to the previous year, but in percentage terms they make up a higher share due to the lower project expenses. Compared to the industry, they are still at a moderate level. We strive to keep these expenses low and to always use them as efficiently and purposefully as possible.

UNIT-LINKED PROJECT FUNDS

Due to the above-mentioned non-expenditure on projects, it was possible to pay surpluses from donations tied to our project work in Africa and Switzerland into two funds. Thus, the Committed Project Fund Africa was increased by CHF 214,719.97 and the Committed Project Fund Switzerland by CHF 47,646.58.

ORGANISATIONAL CAPITAL

In 2019, the organisational capital was increased to ensure WfW's operating capacity and to enable the further expansion of activities. This step paid off in 2020 with an annual result of CHF -216,243.76 and helped us get through a difficult year.

AUDITING THE ANNUAL FINANCIAL STATEMENTS

The federally recognised auditors, Trescor Treuhand Luzern AG, have audited the annual financial statements for the fiscal year ending 31st December 2020 and found them to be in compliance with the law and the legal statutes.

BALANCE SHEET

21

	2020		2019	
	CHF	%	CHF	%
Assets				
LUKB, Association Account, Projects CH	346,355.11		496,527.49	
LUKB, Gastro Account, Projects Africa	131,746.94		15,283.27	
LUKB, Web-Shop Projects CH	52,880.58		3,488.83	
LUKB, WfW Pay Projects Africa	82,973.03		110,083.09	
LUKB, Gastro Account, Projects Africa USD	1,107.81		962.01	
Liquid assets	615,063.47	83.55	626,344.69	84.39
Receivables from third parties	11,233.30		43,309.15	
Receivables from deliveries and services	11,233.30	1.53	43,309.15	5.83
LUKB, Rent deposit	18,950.00		10,925.83	
Directorate General of Customs, ZAZ deposit	1,000.00		1,000.00	
Other current receivables	19,950.00	2.71	11,925.83	1.61
Inventories	45,479.08		43,640.98	
Inventories and unbilled services	45,479.08	6.18	43,640.98	5.88
Accrued income and prepaid expenses	26,462.70		2,020.00	
Accrued income and prepaid expenses	26,462.70	3.59	2,020.00	0.27
Current assets	718,188.55	97.55	727,240.65	97.98
Office furniture	13,000.00		10,000.00	
IT infrastructure/website	5,000.00		5,000.00	
Tangible assets	18,000.00	2.45	15,000.00	2.02
Fixed assets	18,000.00	2.45	15,000.00	2.02
Total assets	736,188.55	100.00	742,240.65	100.00
Liabilities				
Liabilities to third parties	25,716.90		49,636.65	
VAT Liabilities	1,748.00		0.00	
Liabilities from deliveries and services	27,464.90	3.73	49,636.65	6.69
Accrued expenses and deferred income	500.00		30,503.14	
Accrued expenses and deferred income	500.00	0.07	30,503.14	4.11
Current liabilities	27,964.90	3.80	80,139.79	10.80
Long-term liabilities	0.00	0.00	0.00	0.00
Liabilities	27,964.90	3.80	80,139.79	10.80
Funds tied to project grants Africa	259,140.25		44,420.28	
Fund capital Africa	259,140.25	35.20	44,420.28	5.98
Funds tied to project grants Switzerland	47,646.58		0.00	
Fund capital Switzerland	47,646.58	6.47	0.00	0.00
Association capital per 01.01.	617,680.58		422,047.71	
Annual result	-216,243.76		195,632.87	
Organisational capital	401,436.82	54.53	617,680.58	83.22
Total liabilities	736,188.55	100.00	742,240.65	100.00

INCOME OVERVIEW

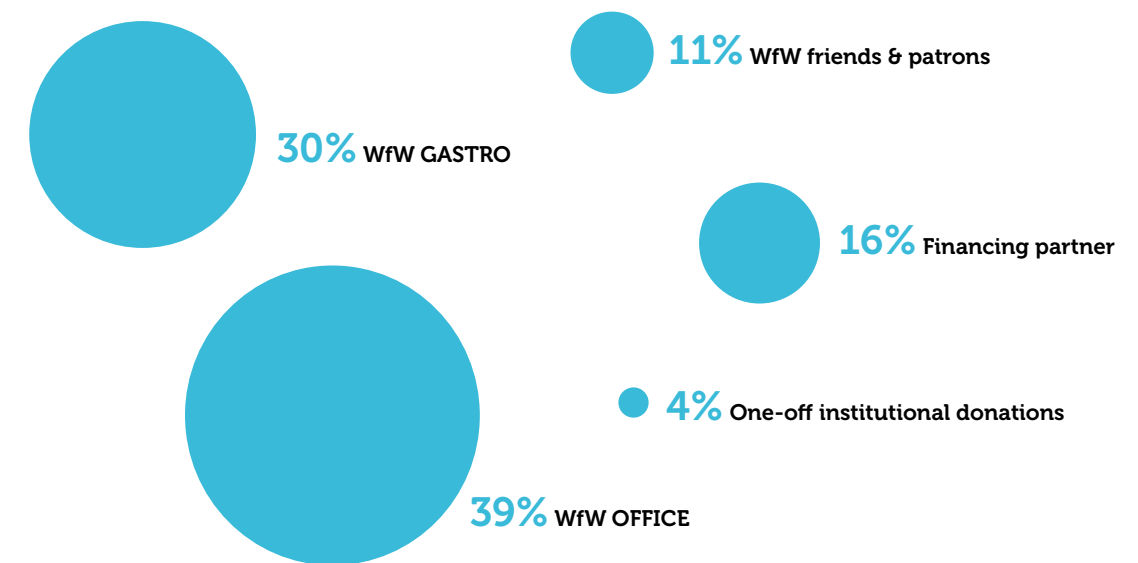
	2020 CHF	%	2019 CHF	%
Service income WfW GASTRO	410,865.07	29.79	608,071.53	31.62
Service income WfW OFFICE	541,593.84	39.27	574,422.40	29.87
WfW friends & patrons	152,380.96	11.05	140,893.43	7.33
Financing partner	221,500.00	16.06	521,833.00	27.14
One-off institutional donations	54,646.85	3.96	77,782.41	4.04
Reduction of revenue / VAT	-1,748.00	-0.13	0.00	0.00
Operating revenue	1,379,238.72	100.00	1,923,002.77	100.00

EXPENSES OVERVIEW

	2020 CHF	%	2019 CHF	%
Africa projects expenditure	657,953.36	47.70	1,196,614.93	62.23
Switzerland projects expenditure	431,203.93	31.26	501,628.01	26.09
Fundraising expenditure	111,306.40	8.07	123,193.65	6.41
Administration expenses	123,401.90	8.95	186,706.56	9.71
Depreciation	7,726.54	0.56	5,669.62	0.29
Operating expenses	1,331,592.14	96.55	2,013,812.77	104.72
Operating result	47,646.58	3.45	-90,810.00	-4.72
Financial income	0.36	0.00	4.37	0.00
Effect of exchange rate changes	-1,089.00	-0.08	-79.02	0.00
Financial expenditure	-435.15	-0.03	-413.15	-0.02
Financial result	-1,523.79	-0.11	-487.80	-0.03
Result before change in fund capital	46,122.79	3.34	-91,297.80	-4.75
Change in funds tied to project grants Africa	-214,719.97	-15.57	228,593.58	11.89
Change in fund capital Africa	-214,719.97	-15.57	228,593.58	11.89
Change in funds tied to project grants Switzerland	-47,646.58	-3.45	58,337.09	3.03
Change in fund capital Switzerland	-47,646.58	-3.45	58,337.09	3.03
Annual result	-216,243.76	-15.68	195,632.87	10.17

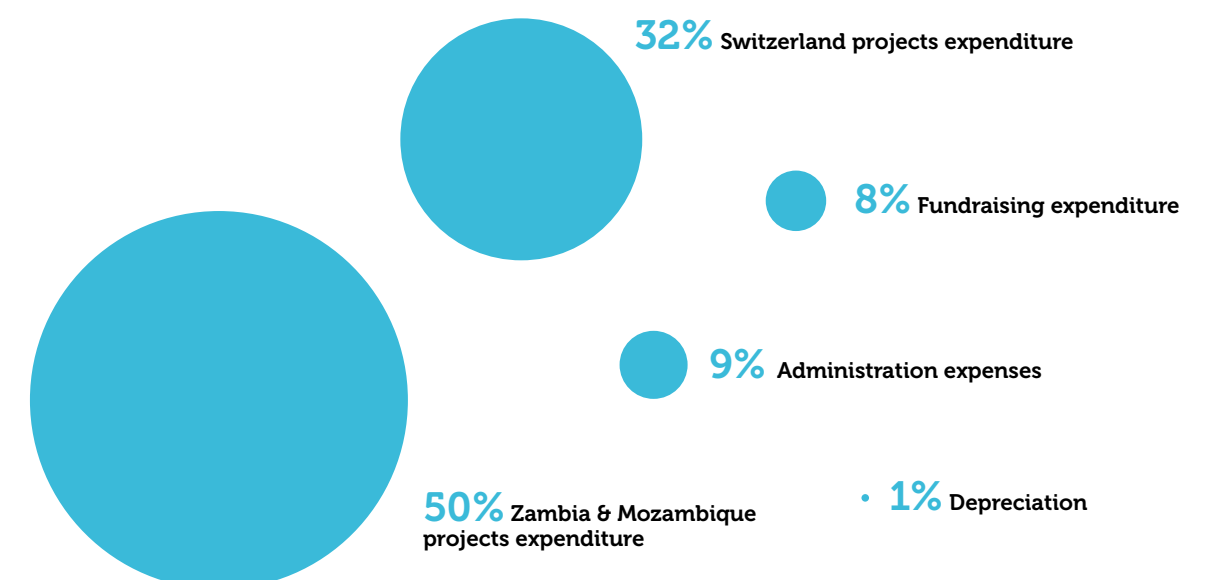
REVENUE IN PROPORTION

WITH OPERATING INCOME AS 100%



COST IN PROPORTION

WITH OPERATING EXPENSES AS 100%



SUPPLEMENT TO EXPENSES BY ACTIVITY

	2020 CHF	2019 CHF
Africa Projects		
Infrastructure projects	394,772.02	1,099,606.07
Vocational training	263,181.35	97,008.86
Total Expenditure, Africa	657,953.36	1,196,614.93
DISTRIBUTION BY EXPENSE		
Direct payments to project partners	498,642.78	1,072,107.34
Personnel expenses project implementation & support	144,167.04	99,844.88
Services & operating expenses	7,435.03	3,483.28
Travel and other evaluation expenses	7,708.52	21,179.43
Total Expenditure Africa Projects	657,953.36	1,196,614.93
Switzerland Projects		
Promotion of tap water consumption	194,041.77	217,372.14
Sensitisation & communication	150,921.37	183,930.27
Integration of donations into everyday life	86,240.79	100,325.60
Total Expenditure Switzerland Projects	431,203.93	501,628.01
DISTRIBUTION BY EXPENSE		
Personnel expenses	325,556.29	255,564.55
Services & operating expenses	105,647.64	246,063.46
Total Expenditure Switzerland Projects	431,203.93	501,628.01
Fundraising		
Personnel expenses	68,918.39	80,866.62
Services & operating expenses	42,388.01	42,327.03
Total fundraising expenditure	111,306.40	123,193.65
Administration		
Personnel expenses	78,304.25	111,706.12
Services & operating expenses	45,097.66	75,000.44
Total Expenditure Administration	123,401.90	186,706.56
Depreciation	7,726.54	5,669.62
Operating expenses	1,331,592.14	2,013,812.77

BREAKDOWN OF EXPENSES INTO EXPENSE ITEMS

	2020 CHF	2019 CHF
Direct payments to project partners	498,642.78	1,072,107.34
Travel and other evaluation expenses Africa	7,708.52	21,179.43
WfW carafes & bottles	59,881.99	226,403.68
Print material	8,702.90	9,769.10
Direct project expenditure Switzerland	68,584.89	236,172.78
Net wages	498,190.25	442,253.65
Person insurance	103,794.85	90,081.75
Personnel catering	8,962.11	8,493.74
Other personnel expenses	5,998.76	7,153.04
Personnel	616,945.97	547,982.18
Communication & graphics	2,723.05	360.00
IT support & donation processing	16,770.34	12,171.00
Services	19,493.39	12,531.00
Room rent	41,874.90	30,972.50
Maintenance of vehicles	2,591.65	1,550.15
Maintenance of office equipment and movable property	1,175.80	2,833.35
Property insurance	600.70	3,143.70
Fees & charges	410.75	590.00
Power & electricity	591.25	147.00
Office supplies	2,528.12	3,415.10
Telephone	2,428.30	5,193.10
Postage	6,722.52	9,603.91
IT maintenance	6,017.24	7,468.30
Internet	2,464.00	2,786.55
Audit, management consulting	4,012.40	2,703.05
Marketing	247.05	10,533.18
Other cost of materials	13,022.55	16,773.20
General expenses	2,126.50	8,867.30
Travel expenses, Switzerland	24,706.42	8,038.93
Representation expenses	969.90	3,551.10
Material expenditure	112,490.05	118,170.42
Depreciation	7,726.54	5,669.62
Operating expenses	1,331,592.14	2,013,812.77



Acknowledgements

We would like to thank our partners who implement WfW concepts with great commitment in their daily work. We would also like to thank all our project partners in Zambia and Mozambique, whose commitment and expertise make the sustainable success of our projects possible. We would further like to express our sincere gratitude to our funding partners, friends and benefactors, as well as to the numerous institutions and private individuals whose generous support is crucial to WfW's project work.

Thank you very much!

MANAGEMENT

[MORRIS ETTER](#), Co-Founder and Managing Director
[LIOR ETTER](#), Co-Founder and Managing Director

SERVICES & PARTNERSHIPS

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[HARDY GIEZENDANNER](#), Vice President WfW
[LISA FUCHS](#), Member of the Board

INTERNS & CIVIL SERVANTS

The permanent team members are supported by interns and civil servants.

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