



ANNUAL REPORT
2021

95,000 children can safely return to school in Maputo, Mozambique – after a one-year lockdown – thanks to **81,000 locally produced soaps.**

76 new partnerships in the WfW network, around **50** of them from the **gastronomy sector** – despite a five-month lockdown.

8,600 residents of Gondwe, Zambia, receive improved access to drinking water.

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WATER FOR WATER (WfW) is an internationally active non-profit organisation with the vision of making the use of water climate-friendly and fair.

Throughout Switzerland, more than 570 companies work with WfW to promote the environmentally friendly consumption of tap water and at the same time integrate donations into their daily operations. In this way, WfW enables sustainable improvements in water and sanitation in Zambia and Mozambique through long-term partnerships and holistic ap-

proaches. In Switzerland, Zambia and Mozambique, WfW places a strong focus on education, knowledge transfer and awareness-raising, strengthening local mandate holders and value chains – always with the aim of establishing professional WASH systems and promoting the conscious use of water.

Introduction

For almost a decade, we have been working with WATER FOR WATER (WfW) to find solutions for a climate-friendly and fair use of water in Zambia, Mozambique and Switzerland. During this time, we have grown organically as an organisation and, in addition to new activities, concepts and programmes, have been able to steadily build up new partnerships. In 2021, for example, we welcomed 76 new partners to the WfW network in Switzerland, despite the pandemic. At the same time, we enabled 95,000 children to return to school in Mozambique and 8,600 people in Zambia to access professional water supply.

In fact, we never imagined that the gastronomy sector, one of our most important sources of income, would have to close for a total of eight months because of Covid-19, resulting in a financial loss of over one million Swiss francs. Fortunately, due to successful further development of our partnership concepts and advisory services in the area of vocational training, we were able to compensate for this challenging situation in the gastronomy sector and generate income in line with 2019, before the pandemic.

But it is not only WfW, entire social groups have been hit hard by the pandemic, further exacerbating social inequalities. Already in 2019, a sizable proportion of humanity - 3.2 billion people - was living below the World Bank-defined poverty line of USD 5.50 per day. Today, there are an estimated 163 million more people than before the pandemic. We feel all the more encouraged to be directly involved in building context-specific solutions in Zambia and Mozambique to empower and enable less privileged people according to their needs - in other words, to create opportunities. Not least for

this reason, the establishment of WfW Zambia as a local organisation was an important milestone for us in the last year.

However, the pandemic does not only know "losers": Since the outbreak of Covid-19, the cumulative wealth of all billionaires has increased by an unprecedented five trillion US dollars, according to calculations by Forbes. This is a larger increase than in the 14 years before the pandemic combined. What does this situation mean for WfW? For privileged people and nations with little exposure to poverty or water stress, this presents opportunities to contribute to positive change. For example, it has been proven that every US dollar invested in water and sanitation results in a four-fold return, in terms of reduced health costs to society.

In 2022, we will continue to develop our services for different actors in society to convince them to contribute and take responsibility for the community they work in, global society and the environment.

We thank you for your trust and the multi-layered support that makes WATER FOR WATER (WfW) possible!

Morris and Lior Etter
Co-Founders and Co-Managing Directors

ACT LOCALLY

THINK GLOBALLY

WfW partners save more than 1.3 million
disposable bottles throughout Switzerland –
this corresponds to the environmental
impact of a car journey of 1.5 million kilometres

Partnerships: Great Solidarity Noticeable

Despite the ongoing difficult economic conditions, the WfW partnership network continued to grow by over 10% in 2021.

We are grateful that less than 10 partners had to withdraw from a WfW-partnership due to the Covid-19 pandemic. There was a great sense of solidarity in our network and we are happy to be able to count on such loyal partners, who share the vision of WfW and are aware of their privileges even in difficult times. Many thanks to our partners for their continued commitment.

WfW COMPANY

In our "Social Responsibility" offer for companies - bundled under the name WfW COMPANY - **28 new partnerships** were concluded. This means that around 200 companies use tap water in their everyday business, thereby reducing their CO₂ emissions and at the same time making a social commitment through WfW's programme work.

WfW GASTRO

We are proud to welcome **48 new WfW GASTRO partners** to our network, despite corona-related restrictions in the gastronomy sector. This number clearly proves that the WfW concepts are still in demand in the sector: economically, ecologically and socially.

JOSEF MEYER, EMMEN

JOSEF MEYER Stahl und Metall AG has been part of our network as a WfW OFFICE partner since 2020. Whether in the field, in the workshop or in the office, all employees use a reusable WfW bottle in their everyday business and thus contribute to climate-friendly water consumption.



"Sustainable thinking and action are central to our corporate policy. In addition to the careful use of the resources we need and use, we want to make a general contribution to the conservation of resources - WfW supports us in this."

Ursina Meyer, CFO

SUMMITS4HOPE, HORGEN

Summits4Hope and WfW have been working together since 2017. The foundation collects funds through sporting and culinary events, which flow entirely into WfW's WASH programmes in Mozambique.



"Education opens the door to a self-determined life - that is why we support WfW's work in Mozambican primary schools. All our donations flow 100% into these WASH programmes, because transparency is especially important to us."

Gilbert Fisch, President of the Foundation Board & Founder

DROOPLE, PUIDOUX

The EPFL spin-off has the vision of sustainably improving the use of water by means of smart technology. Through our collaboration with Droople, WfW partner companies have the opportunity to track the reduction of their water footprint in real time.

"When I met WfW for the first time, it was clear to me that Droople should be part of WfW's vision to make WASH a given right to everyone. Droople is committed to giving people and businesses worldwide insights and tools to improve the way they use water to ensure a sustainable future."

Ramzi Bouzerda, CEO & Founder



HOTEL GSPAN, AROSA

For the culinary indulgence of its guests, the Hotel-Restaurant Gspan focuses on regionality and seasonality. The same applies to the topic of water: as a WfW CLASSIC partner, the Gspan lists spring-fresh Arosa water on its drinks menu.



"We decided to partner with WfW because we had been looking for something that made sense for us for a long time. We are convinced that water is a valuable commodity. Together with WfW, we can teach our guests about the value of water and at the same time support programmes that create sustainable added value for people in Zambia and Mozambique."

Caroline Geng, Owner & Managing Director



Reusable water bottle in class. Horw | Franca Pedrazzetti, WfW

WfW AQUADEMIA: Basics Developed

The WfW AQUADEMIA education programme aims to raise awareness among secondary and grammar school students about the fair and climate-friendly use of water as well as to teach them about responsible consumption. The programme relies on long-term partnerships with schools and wants to convey a holistic understanding of water as a resource.

WfW has been working on setting up an educational programme for schools in Switzerland since 2019 and has gathered initial practical experience with eight schools. In 2021, further important foundations were developed with education and water experts in order to launch the WfW AQUADEMIA programme throughout Switzerland in 2022.

WfW AQUADEMIA promotes a multi-layered approach to water among students. Long-term partnerships allow a holistic understanding to be

conveyed by examining the topic of water from different perspectives and jointly learning and applying behavioural changes.

The core of WfW AQUADEMIA is the specially developed water cycle, which enables a holistic approach. The focus is on teaching and promoting competences based on water with the aim of strengthening the protection of this resource. In concrete terms, current global challenges are presented and the scope for action for a fair and climate-friendly approach is worked out together.



Sarah Akanji
Gründerin Fussballteam, Politikerin &
Leitungswassertrinker



Tranquillo Barnetta
Ex-Fussball-Nationalspieler,
Familienwater & Leitungswassertrinker

Postcards from the athletes campaign with Sarah Akanji and Tranquillo Barnetta | Herbert Zimmermann, WfW

Athletes Support WfW

The well-known Swiss sports personalities Ariella Kaeslin, Sarah Akanji, Tranquillo Barnetta, Fabian Lustenberger and Valentin Stocker are committed, on a to the WfW campaign to reopen the restaurantson a pro bono basis.

Some of these athletes have been WfW patrons for many years - it is a matter of honour that they carried WfW's message to the outside world as part of this campaign in the summer of 2021: "Drink tap water in the restaurant and thus enable water and hygiene programs in Mozambique and Zambia." With this awareness-raising campaign, 1.3 million people were made conscious of WfW's concerns, with 18 media reports published throughout Switzerland.

In addition to these athletes, WfW's large network of supporters also includes more than a dozen private individuals - our "Enabling Minds".

They support WfW not only with an annual contribution, which enables the further growth and independence of WfW, but also with their network and expertise. For the Enabling Minds, the meaningfulness of their actions and the awareness of their own privileges are in the foreground.

"Like a hat-trick: visit a restaurant, support WfW and thus make clean water possible."



Valentin Stocker, professional football player & tap water drinker

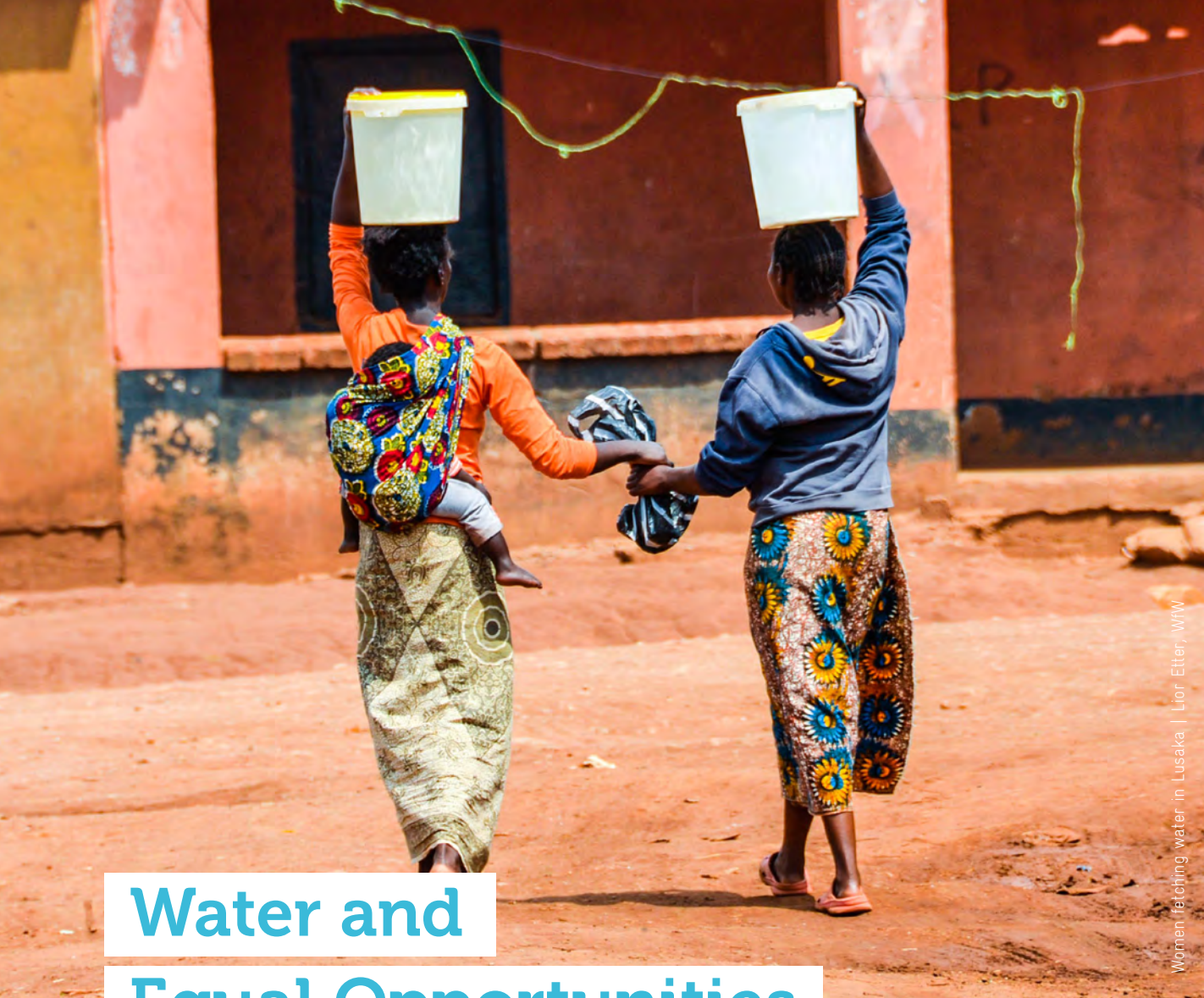
IMPROVED HEALTH THROUGH LOCAL MUSCLE POWER

FAIR AND PROFESSIONAL WATER SUPPLY
AND WASTEWATER DISPOSAL SYSTEMS
FOR STRUCTURALLY DISADVANTAGED AREAS
IN ZAMBIA

USAC Water Supply
in Gondwe
2020-2021



USUP
Water & Sanitation
for the Urban



Women fetching water in Lusaka | Lior Elter, WfW

Water and Equal Opportunities

Access to water and sanitation affects not only areas of life such as health or education, but also gender equity. WfW contributes to women and girls being able to invest more time in employment and education.

More than 771 million people worldwide live without basic water supply. Women and girls are often responsible for the effortful procurement of water, which means that the time spent on education or employment is subsequently lacking. The connection between water and gender is also clearly evident in schools: in the absence of gender-appropriate sanitary facilities, many girls stay at home during their menstruation, which reinforces inequalities. WfW counteracts this dynamic by building household connections and sanitation facilities as well as by conducting hygiene workshops.

“Before graduating, I worked on different projects in the WASH sector. During this period, I noticed that over 90% of the participant stakeholders in almost all the activities I was involved in were male. The few women I interacted with were my source of inspiration for the love I developed for the sector and my motivation to have a positive impact on the existing gender inequalities.”



*Thandiwe Tembo,
Project Officer WfW Zambia*



Tumba M. Mupango presenting the findings of the market analysis of the Zambian water sector, Lusaka | ZAWAFE

WfW as an Impact Consultant

As part of a comprehensive market analysis of the Zambian water sector, in 2021, WfW was active as an impact consultant for the first time. In this function, WfW can contribute its many years of experience and its context-specific knowledge as a consultant, while at the same time expanding its field of activity as an implementation partner and donor.

As part of a nationwide reform of the Zambian water sector, with a focus on vocational training, WfW was able to conduct interviews as an impact consultant with employers from the sector and with around 100 vocational school graduates. This enabled their needs to be expressed at the highest national level. The study shows that a stronger involvement of industry in the VET (Vocational Training and Education) sector is crucial to offer graduates better opportunities on the labour market in the future, and that the training and certification of teachers is a key basis for improving the

quality of VET provision. These implications supported the development and implementation of a new water and sanitation curriculum, which is an important step towards sustainable strengthening of water-related vocational education in Zambia.

The role as impact consultant allows WfW to bring almost ten years of experience in vocational training to the sector. In implementation, WfW acts either as an active donor, through funds generated specifically for this purpose, or in an operational role. This form of implementation is intended to increase the efficiency of the programme work and make optimal use of synergies with the respective cooperation partnerships.



Participant in the Recognition of Prior Learning programme at the LVTC, Lusaka | Oliver Mubonde, WfW

Strengthening the Water Sector through Vocational Training

In cooperation with local Zambian partner schools, WfW enables young people from low-income backgrounds to receive water-specific vocational training. The graduated water and sanitation specialists help to shape a long-term functioning water and wastewater management system and develop a livelihood.

Since 2015, WfW has been supporting both students of water-related courses by partially financing course and examination costs, as well as partner schools in the purchase of materials, the expansion of infrastructure or the further training of teachers. With these support measures, WfW aims to provide access to tertiary education for people, regardless of their socio-economic background. At the same time WfW aims to increase the quality of the vocational training courses, which ensures the sustainability of professional water supply systems.

“I would like to become a craft certified water operator so that I can provide safe, clean water to my community, finding ways of promoting treating water for consumption so as to prevent diseases, educating the community on the importance of having improved sanitary appliances, and above all becoming an advocate of clean, safe water.”



Beatrice Milimo, Student at Lusaka Vocational and Technical College (LVTC)



Sustainable Water Supply System

In order to make access to water safe, fair and consistently available for all residents of the structurally disadvantaged urban area of Linda, WfW is not only investing in the building of infrastructure, but also in the operational management structures of the local water supply.

At the beginning of 2020, the newly built customer centre was opened in Linda as the local branch of the municipal water supplier LWSC and the official contact point for consumers. With this physical presence of the water supplier, residents can easily contact the service provider directly in the neighbourhood and settle their bills.

A self-sustaining water supply system consists of structural measures for water access, a customer centre and a formalisation of the operational activities and responsibilities of the water supply. Therefore, WfW and its partner organisation Water

& Sanitation for the Urban Poor (WSUP) have introduced a “Delegated Management Model”, or DMM for short, in cooperation with the population and the local water supply company.

At the end of 2021, the operational team of the customer centre has reached an important milestone: In recent years, the income from water supply has increased significantly due to the rising number of household connections. The infrastructure is thus on a promising path to financial sustainability. These increased revenues reflect the residents’ satisfaction with the water supply and its management.

A customer pays at a water kiosk in Linda, Lusaka | Lior Etter, WfW

EQUITABLE EDUCATION THROUGH WATER AND SOAPS

HYGIENIC AND GENDER EQUITABLE
ACCESS TO SANITATION FOR
PRIMARY SCHOOLS IN MAPUTO



95,000 Children back in School

Thanks to the implementation of comprehensive protection measures and the joint effort with local authorities and partner organisations, 50 primary schools with 95,000 pupils could be reopened for normal school operations after the corona-related closure.

Following a decision by the Mozambican government, schools in Maputo were closed in summer 2020 due to widespread Covid-19 infections. In response to these nationwide school closures and to ensure that existing social inequalities were not further exacerbated, WfW pooled its resources with the Maputo Municipality and partner organisation WSUP to advocate for the rapid resumption of regular school operations at 50 primary schools in Maputo.

Fortunately, in March 2021, the 95,000 children in the 50 primary schools were able to resume normal school activities. This was made possible by the implementation of a comprehensive protection concept that ensured a safe return to classes in accordance with all applicable requirements.

In addition to the installation of more than 460 mobile hand-washing stations and the distribution of more than 81,000 locally produced soaps, awareness of effective hygiene behaviour was raised through targeted training and health was promoted at the schools and in the surrounding neighbourhoods. At the ceremonial reopening of the schools, Edmundo Ribeiro, Maputo City Councillor for Education and Sports, inaugurated the materials provided.

“The last few months have been particularly motivating for me, because during the pandemic, teaching children about health has become more complex. For this, it is very important that schools have enough soaps for the students.”

Vania Manhica, WASH activist at primary school 10 Janeiro



Annual Financial Statements

In 2021, following last year's losses, WfW was able to show growth despite ongoing Covid-19 restrictions and proved its resistance to the crisis thanks to forward planning, innovative approaches and a resilient business model.

Despite a several-months-long lockdown in the gastronomy sector, which left a financial gap of over CHF 1,028,000, WfW was able to meet all its obligations towards employees as well as project and business partners. At the same time, WfW managed to continue to work without state support measures such as short-time work compensation. This was possible not least because our diverse network of partners proved to be loyal and supportive, as we only had to accept a few dismissals.

Overview of Earnings

The operating income amounted to CHF 1,902,315.64 and is 31% higher than in the previous year. The multi-year, contractually secured partnerships built up over the past years proved to be crisis-resistant: The percentage of income from the partnerships with WfW GASTRO and WfW OFFICE was 45% in 2021. In general, WfW 2021 was able to record growth in all income items in 2021 - with the exception of gastronomy, which was hit by lockdowns. In addition, a new source of income was established with the development of consulting services, called impact consulting.

Overview of Expenses

Operating expenses amounted to CHF 1,644,118.15, around 123% of the previous year. Of this, CHF 909,506.87 (55%) was used for our project work in Zambia and Mozambique, while CHF 471,833.91 (29%) was used for project work in Switzerland. Last but not least, the areas of administration and fundraising are essential for the successful implementation of our projects. These two spending items together accounted for around 16% of total expenditure. Compared to the rest of the sector, they are at a low level. We strive to keep these expenses low and to always use them as efficiently and goal-oriented as possible.

Auditing the Annual Financial Statements

The federally recognised auditors, Trescor Treuhand Luzern AG, have audited the annual financial statements for the financial year ending 31st December 2021 and found them to be in compliance with the law and the legal statutes.

BALANCE SHEET

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	2021 CHF	%	2020 CHF	%
Assets				
Treasury	1,304.65		0.00	
LUKB, Association Account, Projects Switzerland	392,937.28		346,355.11	
LUKB, Gastro Account, Projects Africa	197,587.13		131,746.94	
LUKB, Web Shop Projects Switzerland	67,677.46		52,880.58	
LUKB, WfW Pay Projects Africa	12,457.73		82,973.03	
LUKB, Gastro Account, Projects Africa USD	76,987.20		1,107.81	
Liquid Assets	748,951.45	75.22	615,063.47	83.55
Receivables from Third Parties	150,366.70		11,233.30	
Receivables from Deliveries and Services	150,366.70	15.10	11,233.30	1.53
LUKB, Rent Deposit	18,950.00		18,950.00	
Directorate General of Customs, ZAZ Deposit	1,000.00		1,000.00	
Other Current Receivables	19,950.00	2.00	19,950.00	2.71
Inventories	45,464.58		45,479.08	
Inventories and Unbilled Services	45,464.58	4.57	45,479.08	6.18
Accrued Income and Prepaid Expenses	15,000.00		26,462.70	
Accrued Income and Prepaid Expenses	15,000.00	1.51	26,462.70	3.59
Current Assets	979,732.73	98.39	718,188.55	97.55
Office Furniture	11,000.00		13,000.00	
IT Infrastructure/Website	5,000.00		5,000.00	
Tangible Assets	16,000.00	1.61	18,000.00	2.45
Fixed Assets	16,000.00	1.61	18,000.00	2.45
Total Assets	995,732.73	100.00	736,188.55	100.00
Liabilities				
Liabilities to Third Parties	37,354.28		25,716.90	
VAT Liabilities	-394.05		1,748.00	
Liabilities from Deliveries and Services	36,960.23	3.71	27,464.90	3.73
Accrued Expenses and Deferred Income	0.00		500.00	
Accrued Expenses and Deferred Income	0.00	0.00	500.00	0.07
Current Liabilities	36,960.23	3.71	27,964.90	3.80
Long-term Liabilities	0.00	0.00	0.00	0.00
Liabilities	36,960.23	3.71	27,964.90	3.80
Funds tied to Project Grants Africa	336,728.69		259,140.25	
Fund Capital Africa	336,728.69	33.82	259,140.25	35.20
Funds tied to Project Grants Switzerland	88,967.58		47,646.58	
Fund Capital Switzerland	88,967.58	8.93	47,646.58	6.47
Association Capital per 01.01.	401,436.82		617,680.58	
Annual Result	131,639.41		-216,243.76	
Organisational Capital	533,076.23	53.54	401,436.82	54.53
Total Liabilities	995,732.73	100.00	736,188.55	100.00

INCOME OVERVIEW

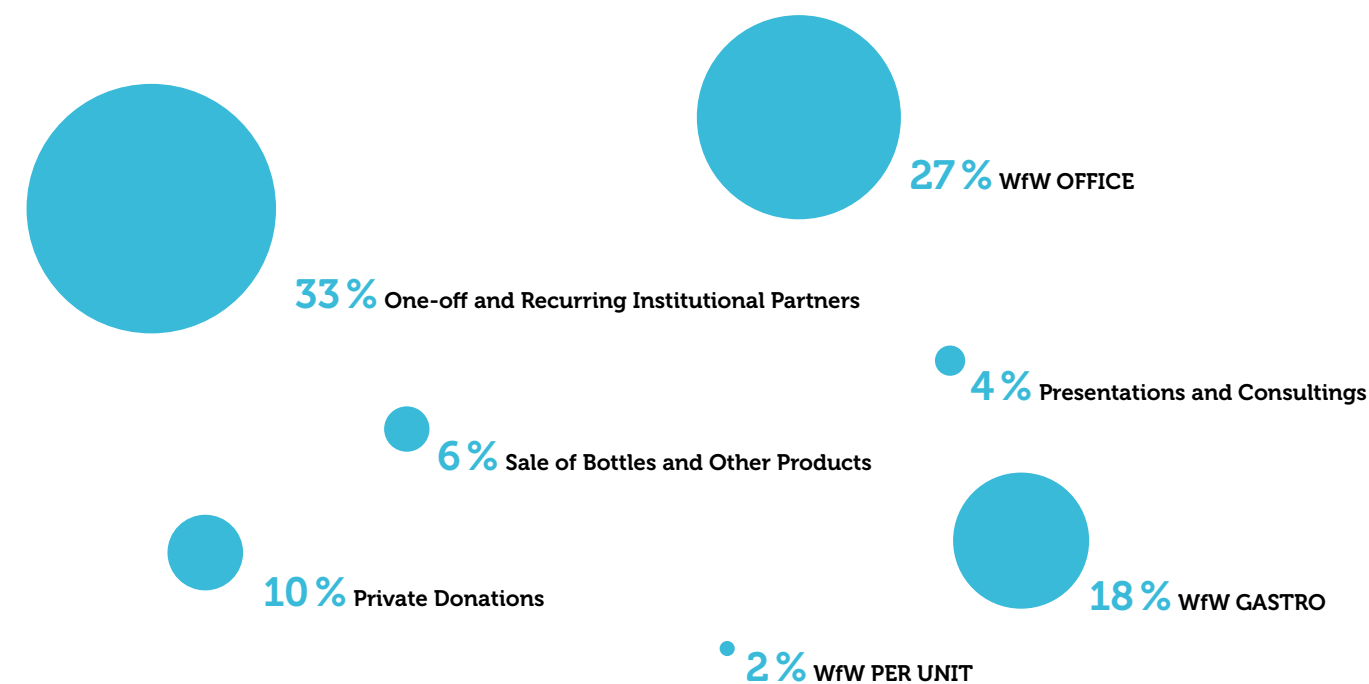
	2021 CHF	%	2020 CHF	%
Service Income WfW GASTRO	351,594.34	18.48	410,865.07	28.23
Service Income WfW OFFICE	505,268.37	26.56	541,593.84	37.21
Service Income WfW SCHOOL	7,560.00	0.40	0.00	0.00
Recurring Institutional Partners	453,210.00	23.82	221,500.00	15.22
One-off Institutional Partners	171,186.65	9.00	54,646.85	3.75
WfW PER UNIT	40,173.71	2.11	0.00	0.00
Private Donations	183,754.36	9.66	152,380.96	10.47
Partnerships	1,712,747.43	90.03	1,380,986.72	94.88
Sale of Bottles	111,604.92	5.87	73,077.44	5.02
Sale of other Products	9,955.32	0.52	0.00	0.00
Product Revenue	121,560.24	6.39	73,077.44	5.02
Presentations, Consulting	71,309.60	3.75	3,140.00	0.22
Service Revenue	71,309.60	3.75	3,140.00	0.22
VAT	-3,301.63	-0.17	-1,748.00	-0.12
Reduction of Revenue	-3,301.63	-0.17	-1,748.00	-0.12
Operating Revenue	1,902,315.64	100.00	1,455,456.16	100.00

EXPENSES OVERVIEW

	2021 CHF	%	2020 CHF	%
Africa Projects Expenditure	909,506.87	47.81	657,953.36	45.21
Switzerland Projects Expenditure	471,833.91	24.80	431,203.93	29.63
Fundraising Expenditure	108,128.60	5.68	111,306.40	7.65
Administration Expenses	147,448.10	7.75	123,401.90	8.48
Depreciation	7,200.67	0.38	7,726.54	0.53
Operating Expenses	1,644,118.15	86.43	1,331,592.14	91.49
Operating Result	258,197.49	13.57	123,864.02	8.51
Financial Income	0.18	0.00	0.36	0.00
Effect of Exchange Rates Changes	-6,680.95	-0.35	-1,089.00	-0.07
Financial Expenditure	-967.87	-0.05	-435.15	-0.03
Financial Result	-7,648.64	-0.40	-1,523.79	-0.10
Result before Change in Fund Capital	250,548.85	13.17	122,340.23	8.41
Change in Funds tied to Project Grants Africa	-77,588.44	-4.08	-214,719.97	-14.75
Change in Fund Capital Africa	-77,588.44	-4.08	-214,719.97	-14.75
Change in Funds tied to Project Grants Switzerland	-41,321.00	-2.17	-47,646.58	-3.27
Change in Fund Capital Switzerland	-41,321.00	-2.17	-47,646.58	-3.27
Annual Result	131,639.41	6.92	-140,026.32	-9.62

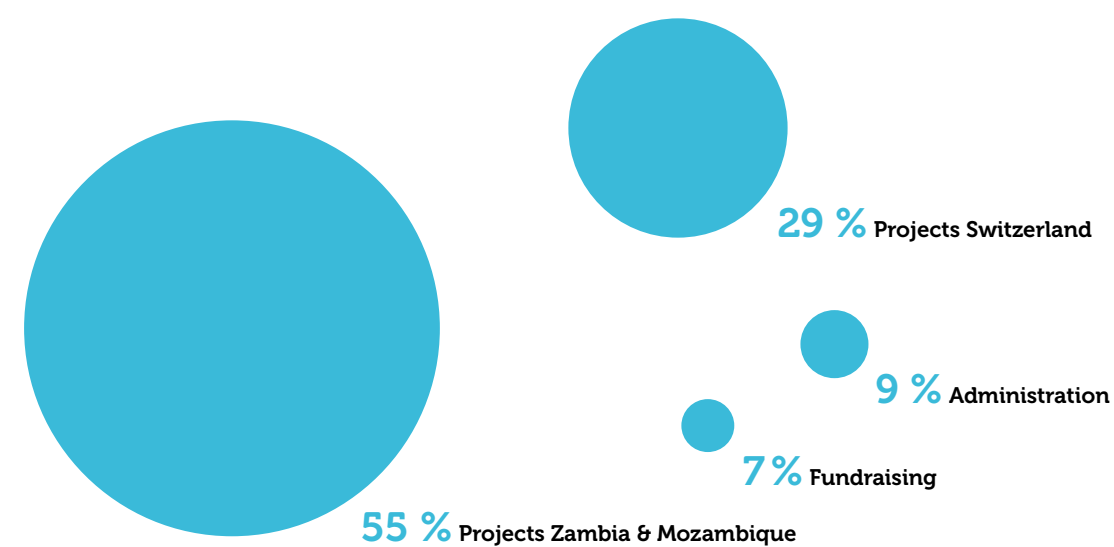
REVENUE IN PROPORTION

WITH OPERATING INCOME AS 100%



COST IN PROPORTION

WITH OPERATING EXPENSES AS 100%



SUPPLEMENT TO EXPENSES BY ACTIVITY

	2021 CHF	2020 CHF
Projects Africa		
Infrastrucutre Projects	385,975.20	394,772.02
Vocational Training	523,531.67	263,181.35
Total Expenditure Projects Africa	909,506.87	657,953.36
DISTRIBUTION BY EXPENSE		
Direct Payments to Project Partners	615,016.54	498,642.78
Personnel Expenses Project Implementation & Support	190,329.79	144,167.04
Services & operating Expenses	65,246.91	7,435.03
Travel and other evaluation Expenses	38,913.63	7,708.52
Total Expenditure Projects Africa	909,506.87	657,953.36
Projects Switzerland		
Formation of Tap Water Consumption	212,325.26	194,041.77
Sensitisation & Communication	165,141.87	150,921.37
Integration of Donations into everyday Life	94,366.78	86,240.79
Total Expenditure Projects Switzerland	471,833.91	431,203.93
DISTRIBUTION BY EXPENSE		
Personnel Expenses	351,378.07	325,556.29
Services & Operating Expenses	120,455.84	105,647.64
Total Expenditure Projects Switzerland	471,833.91	431,203.93
Fundraising		
Personnel Expenses	80,524.14	68,918.39
Services & Operating Expenses	27,604.46	42,388.01
Total Expenses Fundraising	108,128.60	111,306.40
Administration		
Personnel Expenses	109,805.65	78,304.25
Services & Operating Expenses	37,642.45	45,097.66
Total Expenses Administration	147,448.10	123,401.90
Depreciation	7,200.67	7,726.54
Operating Expenses	1,644,118.15	1,331,592.14

BREAKDOWN OF EXPENSES INTO EXPENSE ITEMS

	2021 CHF	2020 CHF
Payments to Project Partners	155,509.77	498,642.78
Compensation for Services	459,506.77	0.00
Direct Payments Africa	615,016.54	498,642.78
Programme Coordination and Evaluation Efforts	38,913.63	7,708.52
WfW Carafes & Bottles	82,058.05	59,881.99
Other Product Expenses	18,057.81	8,702.90
Direct Project Expenses Switzerland	100,115.86	68,584.89
External Services IT	7,787.48	16,770.34
External Services Communication	16,087.52	2,723.05
External Services Consulting	980.05	0.00
Service Expenses	24,855.05	19,493.39
Net Wages	633,030.60	498,190.25
Personal Insurance	79,119.85	103,794.85
Personnel Catering	6,549.89	8,962.11
Other Personnel Expenses	13,337.30	5,998.76
Personnel Expenses	732,037.64	616,945.97
Room Rent	59,808.85	41,874.90
Maintenance of Vehicles	1,866.65	2,591.65
Maintenance of Office Equipment and Movable Property	1,634.80	1,175.80
Property Insurance	7,74.90	600.70
Fees & Charges	-3,039.40	410.75
Power & Disposal Costs	3,798.20	591.25
Office Supplies	5,018.97	2,528.12
Telephone	2,219.40	2,428.30
Internet	1,620.00	2,464.00
Postage	13,162.28	6,722.52
Membership Fees	500.00	0.00
IT Maintenance	6,186.17	6,017.24
Audit, Accounting	1,187.40	4,012.40
Organisational Development	810.92	0.00
Communication Expenditure	6,193.66	13,269.60
General Expenses	1,390.70	2,126.50
Travel Expenses Switzerland	20,902.31	24,706.42
Representation Expenses	1,942.95	969.90
Material Expenditure	125,978.76	112,490.05
Depreciation	7,200.67	7,726.54
Operating Expenses	1,644,118.15	1,331,592.14



We say Thank you!

We would like to thank the entire WfW network, all generous supporters and inspiring companions from the bottom of our hearts.

We feel supported by the trust placed in us by our partners and supporters and look forward to taking small steps every day towards our vision - the climate-friendly and fair use of water. Our teams in Zambia, Mozambique and Switzerland work every day with heart and soul on this vision and we are grateful to be accompanied on this path by many precious partnerships and people with the same values.

A big thank you from the bottom of our hearts!

MANAGEMENT

MORRIS ETTER, Co-Founder and Managing Director
LIOR ETTER, Co-Founder and Managing Director

BOARD OF DIRECTIONS

MARCO SCHRÖTER, President WfW
HARDY GIEZENDANNER, Vice President WfW
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TUMBA MAKUWA MUPANGO, Programme Manager
Skills Development and Operations Manager
JESSICA ALTENBURGER, Concept & Product Development
ELENA HOLZ, Project Support

SERVICES & PARTNERSHIPS

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ANNA ZWALD, Project Manager
NINA DEICHER, Project Support
JOHANNA PFÄFFLI, Project Support

OPERATIONS & FINANCE

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DENNIS BRINER, IT-Management
NICK KÄLIN, Project Support

COMMUNICATION

NORA MURER, Head of Division
LUANA RIBARY, Project Manager Graphics
SABINE HISS, Project Manager
BARBARA GOBELI, Project Support

CIVIL SERVANTS

WfW additionally offers positions for civil servants.

IMPRINT

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