



ANNUAL REPORT
2019

75 new GASTRO and OFFICE partners
result in over **500 partner**
operations throughout Switzerland

Safe sanitary facilities for
2,500 people, WASH projects, and
“Days of Action” for over
21,000 children in Mozambique

› more on wfw.ch

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WASSER FÜR WASSER (WfW) is a non-profit organisation from Lucerne founded in 2012 by the brothers Morris and Lior Etter. In Switzerland, we promote the drinking of tap water with partnerships and projects, integrate donations for water projects into daily life, and raise awareness for the value of safe, affordable drinking water.

In Zambia and Mozambique, we strengthen the water supply in structurally neglected urban areas in cooperation with local partner organisations. This entails systematically building up the tap water supply and sanitary facilities and promoting community hygiene and vocational training in the water sector.

Introductory thoughts

This annual report is published during turbulent times. In the light of the current COVID-19 pandemic, we're all the more aware of how fragile our coexistence is and of the futility of any attempt to withdraw ourselves from global contexts. The pandemic intensifies existing challenges and forces us to look at the necessity of functioning vital systems and of local and international cooperation alike.

The societal and structural discrepancy in the availability and handling of water, especially drinking water, is the ever-present driving force of WASSER FÜR WASSER (WfW). Because around 2.1 million people worldwide still have no access to a safely managed water supply. At the same time, the debate in Switzerland about maintaining the quality of our local tap water is more present in the media than ever before. Therefore, also in 2019, WfW has advocated safe drinking water for everyone on many levels: Through facilitating thousands of people access to water in Zambia and Mozambique or through existing and new partnerships with restaurants and offices in Switzerland that raise awareness of the value of high-quality tap water in their day to day work.

Our partnerships with companies which together employ thousands of people is additional proof that tap water can be successfully integrated into daily office life. The WfW network, which by now consists of over 500 partnerships in Switzerland, strengthens us in our efforts to create added value, socially and ecologically, with positive impact beyond the individual partner companies. In 2019, WfW has been able to help save well over a million litres of bottled water.

Simultaneously and for the first time, we were able to support projects in peri urban areas of Zambia and Mozambique with over CHF 1 Million. By doing so, we expanded locations and areas of activity. From cooperating with primary schools and building communal toilets in Maputo to strengthening the management structures of water utilities in Livingstone to training of plumbers and to facilitating water access in structurally neglected urban areas of Lusaka – WfW demonstrates its commitment in various ways, but always with the same goal: to enable people in our project areas to have safely managed and affordable water access as well as community sanitation and hygiene.

Many sincere thanks to everyone that supports and enables our activities in Switzerland, Zambia, and Mozambique. Thanks to your support, we will be able to continue cooperating in sustainable solutions that offer people perspectives and permanently improve their living conditions.

Morris & Lior Etter
Co-Founders of WfW

WE DRINK TAP WATER

OVER 500 PARTNER COMPANIES GENERATE
CHF 1'182'493.93 FOR WfW-PROJECTS



Partnerships in overview

The WfW partner companies are the heart of our work. They join us in carrying out our objectives by conveying such a simple but relevant message to their guests, employees, and customers: tap water is valuable. In restaurants, at the workplace, or at home – through our partnership network, an environmentally conscious and socially responsible consumption is exemplified every day.

DIVERSE NETWORK

Every one has the chance to have an impact. This can be seen in the diversity of our partnerships. In 2019, we were able to gain 75 new partner companies for our objectives, which increases the WfW network to a total of over 500 restaurants, hotels, cafés, private companies and public institutions.

WfW GASTRO

In the gastronomy sector, we expanded our network by 45 new partnerships. Of those, 27 companies implement our CLASSIC concept and 18 partners the GREEN concept. Throughout Switzerland, a total of 303 restaurants implemented a WfW concept in 2019. 100% of the income from hotels flows into our project work in Zambia and Mozambique.

WfW OFFICE

Last year, our program WfW OFFICE gained 30 new partnerships. Over 200 private firms and public institutions use tap water daily, thereby supporting the WfW project work in Switzerland, in Zambia and Mozambique.

GROB AG, NEBIKON

The longstanding Swiss company GROB AG produces cogs for the national and international market. GROB AG relies on sustainable solutions in manufacturing, materials planning, and its everyday company routines. The partnership with WfW supplements that profile ideally. Thus, in the workshop and in the office rooms, only tap water is consumed.

„Our partnership with WfW enables us to eliminate our PET consumption and become socially involved at the same time.“

Rafael Fellmann, Managing Director



LÖWEN SOMMERI, SOMMERI

An organic restaurant with culture and a long tradition: Löwen Sommeri not only promotes creative seasonal and regional cuisine, but also facilitates with every WfW CLASSIC carafe sold access to drinking water and vocational training in Zambia and Mozambique.

„WfW makes it easy for us to help less privileged people gain access to clean drinking water. Everyone has a right to enjoy clean water each day. Moreover, the idea of drinking more tap water strengthens our philosophy of living and doing business in an ecological, sustainable, and meaningful way.“

Daniel Stoll, Operations Manager



LOKAL, BIEL

By becoming a WfW GREEN partner, the restaurant Lokal uses tap water exclusively, thus taking responsibility for social and ecological commitment in the heart of Biel.

„By dispensing with bottled water, we're not only doing something for our environment, but have also been able to optimise financial and personnel expenses.“

Laura Stauffer, Owner



GLOBETROTTER SWITZERLAND & HQ'S

In 2019, all Globetrotter branches and the headquarters in Bern were equipped with WfW carafes. Since then, employees and customers have drunk tap water, thereby strengthening the company's social commitment.

„WfW OFFICE is a simple solution with a great impact: We dispense with PET in our everyday routines while informing our employees and customers about the value of tap water.“

Sandra Studer, Assistant Managing Director, Globetrotter





Longstanding Swiss companies promote tap water with WfW

Schindler

With Schindler, WfW was able to form a partnership with one of the most famous Swiss companies in the world. To promote tap water throughout the company, each of its 2,500 employees received a specially manufactured WfW reusable bottle that promotes the ecologically responsible drinking of tap water at the workplace.

The partnership was introduced in the headquarters of Ebikon, Lucerne. After that, a Swiss tour took place in which the WfW team visited all 20 locations of Schindler and its subsidiary AS Aufzüge within a few weeks. From St. Gall to Geneva, from Mezzovico to Pratteln, employees were made aware by WfW of the diverse value of sustainable water consumption.

Introducing thousands of employees to the advantages of daily tap water consumption and supporting the company's internal processes regarding water presented an exciting challenge that WfW mastered with zeal. All the positive feedback showed us impressively that the desire for participative sustainability projects in daily working life is available and holds great potential for the future.

„WfW enables us to avoid unnecessary environmental impact and draws attention to the value and privilege of clean water from the tap.“

Thomas Oetterli, CEO Schindler



Longstanding Swiss companies promote tap water with WfW

TAG Heuer

TAG Heuer is one of the most historic clock companies in Switzerland, with its headquarters in La Chaux-de-Fonds, NE. In 2019, WfW helped the company convert from bottled water to tap water in its office spaces and workshops. Thanks to this successful collaboration, WfW's service activity and awareness-raising work reached new dimensions. To that end, specific needs in the clock manufacturer's daily operating routines were comprehensively taken into account. By switching to only tap water, TAG Heuer is saving 50,000 plastic bottles and hundreds of thousands of plastic cups each year.

This step improves not only the company's CO2 balance, but also invites all employees to consume water sustainably in their professional and private lives without having to sacrifice quality.

„The partnership with WfW allows us to go further in our CSR politic, helping us work on our environment footprint but also supporting projects we truly believe in.“

Coline Rostain,
Environmental & Security
Project Manager, TAG Heuer





WfW GREEN in the mountains

Restaurants and their guests are placing more and more value on using resources efficiently. However, water is self-evidently filled into bottles and transported across Switzerland. Keeping a finger on the pulse of time, WfW GREEN promotes ecological handling of the resource of water.

The mountain restaurant Blatten is a convinced WfW GREEN partner. The traditional inn at 1,749 meters above sea level at the foot of the Matterhorn therefore decided to take the most ecologically efficient path and switch to 100% tap water. WfW GREEN is especially useful for business located in the mountains, for various reasons. In Zermatt, for example, drinking water is captured directly from the springs, is thus of a quality that can hardly be surpassed. Due to the transport and storage costs that are saved, as well as the reduced personnel expenses and cost of goods, WfW GREEN also pays off economically for the

mountain restaurant. Together with WfW, Blatten strengthens its social commitment to boot, and integrates the awareness for taking ecological actions every day.

„We enjoy the best spring water here, and know this is not the case everywhere. With WfW GREEN, we're sensitizing our domestic and international guests on the conscious handling of the resource water while supporting a charitable project!“

Taugwalder family, Owners



WfW on the Road

Raising awareness at LUGA

„We drink tap water. And you?“ WfW addressed the LUGA visitors directly and inspired them to think about their own water consumption.

For the first time, we were able to carry out our awareness-raising mission in a public space by participating in a major event that is known throughout Switzerland. During ten days, the WfW team discussed the advantages of tap water with around 1,000 people at a specially designed, attractive stand. WfW's presence on site was made possible thanks to the partnership with Messe Luzern (the Lucerne Trade Fair), among other things. A quiz on water supply in Switzerland and our daily direct and indirect water consumption made hundreds of visitors aware of the importance of sustainable management of water resources.

„Face the Challenge“ - World Para Athletics Junior Championships 2019

At the beginning of August, the wheelchair sports association Switzerland hosted the World Para Athletics Junior Championships in the Sport Arena Nottwil, LU for the second time. With the motto „Face the Challenge“, athletes aged 14–19 competed against each other to come one step closer to making their dream of participating in the Paralympic Games a reality. WfW was also on site – because:

In the past, around 6,000 PET plastic bottles were handed out at this event in Nottwil. To make water consumption more sustainable, we worked out a pilot project together with the organisation committee: Thus, around 1,500 WfW disposable bottles were given to all athletes, the staff, and volunteers, which could be filled throughout the premises at processing systems connected to the plumbing. A major event without plastic bottles? By successfully executing the concept in Nottwil, WfW sent an important message.



WfW SCHOOL

WfW has been developing the new concept WfW SCHOOL since 2019. The inclusive education concept should enable schools in the future to integrate education for sustainable development with a focus on water in everyday school activities. This will allow then to actively codetermine the sustainable handling of this elementary resource.

Since 2018, we've been developing the concepts in the context of a pilot partnership with the secondary school Horw, LU. Besides drinking tap water everyday, the conveyance of the topic of water has been a focus. Students present independently developed content to their fellow students on project days. The experiences from this initial collaboration are incorporated into the further development of the concept. In a next step, instruction units for the primary schools and upper schools are elaborated together with teachers.

The collaboration with students expands WfW's awareness-raising work by an important population group. Water is also a limited resource in Switzerland. In the context of the water issue, the promotion of knowledge for future generations is all the more important. For this reason, the WfW SCHOOL concept intends to pursue a comprehensive and participatory approach that will lead to a sustainable school culture in the long term.

„Our students experience education for sustainable development every day. As a WfW partner school, we are supported in making youth aware of handling the natural resource of water and promoting the drinking of tap water.“

Nadia Stalder, teacher and project manager of Schulhauskultur, Schulhaus Zentrum Horw





WATER PROVIDED
THROUGH HOUSEHOLD
CONNECTIONS
WfW NOW IN LIVINGSTONE



Sustainable urban water supply

WfW now active in Livingstone

In 2019, Zambia suffered its worst drought in twenty years, the country's southern region being particularly affected. In 2018, we had already decided to expand our support for establishing a sustainable city water supply in Livingstone in the south of Zambia. The local water supplier Southern Water and Sewerage Company (SWSC) is concerned not only about the lack of rain, but about dilapidated pipeline networks as well, which can lose around 50 percent of the water on the way to the consumer.

Strengthening the water supplier creates social, ecological, and economic added value

In cooperation with our partner organisation Water & Sanitation for the Urban Poor (WSUP), we've financially supported the local water supply company and the population to build a 7.15 km pipeline network in the densely populated and structurally neglected Burton quarter. Thanks to a subsidized price, about 8,000 people can afford a household connection for the first time, and therefore safe access to clean drinking water. Moreover, through the new pipeline network, thousands of litres of water will be saved that would otherwise have trickled into the soil unused due to leaks. Strengthening the water supplier and building new pipeline systems, and maintaining existing ones will create not only social, but also ecological and economical added value.



Vocational training in Zambia

Again over 100 students supported

Since 2014, WfW has subsidized course and examination costs for young people that depend on financial support to allow them to receive water-specific vocational training at the Lusaka Vocational Training Centre (LVTC). In 2019, WfW financed 138 student's attendance of the professional qualification courses "Plumbing" and "Water Operations & Supply".

Nationwide promotion of vocational training for the water sector.

At WfW's initiative, the German Society for International Cooperation (Deutsche Gesellschaft für Internationale Zusammenarbeit, GIZ) held a workshop for developing water-specific vocational training in Zambia. It was attended by the Prime Minister for Higher Education and further delegates of the Zambian government, the national director of all vocational schools, coworkers and directors of various vocational schools and

our partner school LVTC, and representatives of multiple water suppliers. The meeting of government and sector representatives, the GIZ, and WfW marks a further milestone for our commitment to vocational training in Zambia.

The workshop serves as a green light so that local and international organisations can better compare their activities and synergies can continue to grow. The goal is for water-specific vocational training, such as the training of plumbers, to cover the needs of the water sector locally and more directly in the future. WfW was the only international NPO invited to talk about our findings from the past six years of promoting vocational training, as well as our future plans. We look forward to the further development of this multi-stakeholder programme with great interest.



Students from Unidade 18 at the newly built water-drinking facility, Maputo, Lior Etter, WfW

Basic sanitary supply & water access in schools

Since 2013, we have been working in the educational sector with the goal of designing water supply to be more sustainable in Zambia and enable students to undergo an apprenticeship. To be able to support the youngest students as well, we now cooperate with our partner organisations WSUP in the Mozambique capital of Maputo with primary schools.

The schools Unidade 18 and Junho 25 were recently equipped with safe drinking water access and gender-appropriate sanitary facilities for a total of over 3,700 students. The newly installed water tanks ensure that the water inflow can be guaranteed even during power outages. This is all the more important, since the two schools now have multiple drinking water facilities at their disposal. The expansion of the toilets should especially allow girls to visit the school even during menstruation. The children were actively incorporated into the project during the entire school year. To teach

them how to deal with the new sanitary facilities and hygiene standards, local "WASH activists" have worked daily with the students (more on that topic on page 18/19: WASH activities in schools). In Maputo alone, there are over 100 comparable primary schools; this is therefore a task that will keep us busy for a long time to come.



Sanitary block in the quarter Aeroporto B, Maputo, Lior Etter, WfW

Community hygiene in Maputo

Around 50% of the population of Mozambique lives under the absolute poverty level, meaning they have less than \$1.90 per day per person. This also means that hundreds of thousands of people have no access to a safe and hygienic toilet. This not only directly influences the dignity of those affected, but also has a negative effect on their health.

For that reason, WfW has been involved in building communal toilets since 2018. Last year, WfW tripled the number of newly built units. The 150 toilets existing today enable a daily access to a safe and hygienic WC for around 2,500 people for the first time. Moreover, WfW was able to finish constructing five additional sanitary blocks, into which toilets, tap water, washing services, and solar power are integrated, for a total of 170 people.

„Finally, we have access to a safe and easy-to-clean toilet that we can use during the night without concerns. This has changed our situation for the better. Now, whenever anyone asks me if they can use the toilet, I can say yes without shame, because for the first time I am proud to have a toilet.“



Cristina Fernando Mabasso, resident of Aeroporto B



WASH in primary schools

To improve water access and sanitary conditions, last year we facilitated extensive structural interventions in primary schools. In light of the goal of increasingly incorporating students into the projects, establishing improved hygiene practices and promoting the maintenance of existing infrastructures, a “Day of Action” was held in Maputo with the support of local partner organisations in 13 schools with over 21,000 children.

The WASH workshops taught people how to wash their hands correctly while dealing sustainably with water and raised awareness for socially relevant topics such as environmental protection, women’s rights, and reproductive health. The participative programme contains practical workshops, such as those in the form of communal soap production. To raise awareness of the topic and anchor it in the schools over the long term, a group of students from every school was tasked with instructing their fellow students about aspects of hygiene while at

school every day. Moreover, an important assignment of our project work lay in training teachers and promoting their skills.

„I’m especially thankful to our partners for the construction of the sanitary blocks and the extensive work they did at schools. The hygienic conditions were improved. Now it’s up to us as a school community to maintain the new sanitary facilities, because they’re inexpensive to maintain but expensive to replace.”

Carlos António Nhamtule, School Director 25 de Junho



WE'RE DEDICATED TO
EDUCATION AND KNOWLEDGE:
HERE AND THERE



Annual financial statements

WASSER FÜR WASSER (WfW) was able to continue growing in 2019. That growth, and provisions from preceding years, enabled us to invest more than one million Swiss Francs in our project work in Zambia and Mozambique for the first time and to expand the project work in Switzerland.

OVERVIEW OF EARNINGS

The operating income amounted to CHF 1,923,002.77 and therefore represents an increase of 37% over last year. To be able to finance our own projects sustainably, WfW tries whenever possible to build partnerships of several years that are secured under contracts. The percentage of those partnerships with WfW GASTRO, WfW OFFICE, and the financing partners made up over 88% of our income in 2019; the rest was secured through WfW friends and sponsors (7.3%) and one-time institutional donations (4%).

OVERVIEW OF EXPENSES

In 2019, the operating expenses (CHF 2,013,812.77) amounted to more than two million Swiss Francs for the first time. Of that amount, over 84% was used for our project work: CHF 1,196,614.93 for the project work in Zambia and Mozambique and CHF 501,628.01 for the project work in Switzerland. To continually make our work more professional and to carry out our projects successfully over the long term, the areas of administration and procuring funds are of great importance. Together, those two expenditure items made up around 16% of the total expenses. We make every effort to ensure that the continued low level of expenditure in these areas is always used as efficiently and goal-oriented as possible.

UNIT-LINKED PROJECT FUNDS

From surpluses of committed donations for the project work in Africa and in Switzerland we formed two fund accounts in recent years. This year, the fund credits gave us the opportunity to promote approaching projects without liquidity bottlenecks. Thus, the fund entitled "committed project funds for Africa" was reduced by CHF 228,593.58 and the fund entitled "committed project funds for Switzerland" by CHF 58,337.09.

ORGANISATIONAL CAPITAL

To ensure that WfW will continue to be able to act and enable the expansion of the activities, it is of importance to us to build up sufficient organisational capital. For the purposes of a forward-looking financial orientation, in 2019 we were able to attain an annual revenue of CHF 195,632.87.

AUDITING THE ANNUAL FINANCIAL STATEMENTS

The federally recognised auditors Trescor Treuhand Luzern AG audited the annual financial statements for the fiscal year ending on 31 December 2019 and found that it complied with the law and the legal statutes.

BALANCE SHEET

	2019 CHF	%	2018 CHF	%
Assets				
LUKB, Association Account, Projects CH	496'527.49		339'790.60	
LUKB, Gastro Account, Projects Africa	15'283.27		72'215.88	
LUKB, Web-Shop Projects CH	3'488.83		2'240.63	
LUKB, WfW Pay Projects Africa	110'083.09		208'176.75	
LUKB, Gastro Account, Projects Africa USD	962.01		222.08	
UBS, Employee Donations Program Projects Africa	0.00		42'891.10	
Liquid assets	626'344.69	84.39	665'537.04	83.49
Receivables from third parties	43'309.15		63'700.55	
Receivables from deliveries and services	43'309.15	5.83	63'700.55	7.99
LUKB, Rent deposit	10'925.83		10'921.46	
Directorate General of Customs, ZAZ deposit	1'000.00		0.00	
Other current receivables	11'925.83	1.61	10'921.46	1.37
Inventories	43'640.98		55'076.76	
Inventories and unbilled services	43'640.98	5.88	55'076.76	6.91
Accrued income and prepaid expenses	2'020.00		1'950.00	
Accrued income and prepaid expenses	2'020.00	0.27	1'950.00	0.24
Current assets	727'240.65	97.98	797'185.81	100.00
Office furniture	10'000.00		1.00	
IT infrastructure/website	5'000.00		1.00	
Tangible assets	15'000.00	2.02	2.00	0.00
Fixed assets	15'000.00	2.02	2.00	0.00
Total assets	742'240.65	100.00	797'187.81	100.00
Liabilities				
Liabilities to third parties	49'636.65		3'960.00	
Liabilities from deliveries and services	49'636.65	6.69	3'960.00	0.50
Accrued expenses and deferred income	30'503.14		39'829.15	
Accrued expenses and deferred income	30'503.14	4.11	39'829.15	5.00
Current liabilities	80'139.79	10.80	43'789.15	
Long-term liabilities	0.00	0.00	0.00	
Liabilities	80'139.79	10.80	43'789.15	5.49
Funds tied to project grants Africa	44'420.28		273'013.86	
Fund capital Africa	44'420.28	5.98	273'013.86	34.25
Funds tied to project grants Switzerland	0.00		58'337.09	
Fund capital Switzerland	0.00	0.00	58'337.09	7.32
Association capital	422'047.71		288'353.43	
Annual result	195'632.87		133'694.28	
Organisational capital	617'680.58	83.22	422'047.71	52.94
Total liabilities	742'240.65	100.00	797'187.81	100.00

INCOME OVERVIEW

	2019 CHF	%	2018 CHF	%
Service income WfW GASTRO	608'071.53	31.62	535'236.95	38.07
Service income WfW OFFICE	574'422.40	29.87	343'260.30	24.41
WfW friends & patrons	140'893.43	7.33	168'406.53	11.98
Financing partner	521'833.00	27.14	302'563.24	21.52
One-off institutional donations	77'782.41	4.04	56'639.88	4.03
Operating revenue	1'923'002.77	100.00	1'406'106.90	100.00

EXPENSES OVERVIEW

	2019 CHF	%	2018 CHF	%
Africa projects expenditure	1'196'614.93	62.23	922'321.96	65.59
Switzerland projects expenditure	501'628.01	26.09	286'957.13	20.41
Fundraising expenditure	123'193.65	6.41	69'787.27	4.96
Administration expenses	186'706.56	9.71	88'688.12	6.31
Depreciation	5'669.62	0.29	19'067.48	1.36
Operating expenses	2'013'812.77	104.72	1'386'821.96	98.63

Operating result	-90'810.00	-4.72	19'284.94	1.37
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Financial income	4.37	0.00	64.98	0.00
Effect of exchange rate changes	-79.02	0.00	35.20	0.00
Financial expenditure	-413.15	-0.02	-602.55	-0.04
Financial result	-487.80	-0.03	-502.37	-0.04

Result before change in fund capital	-91'297.80	-4.75	18'782.57	1.34
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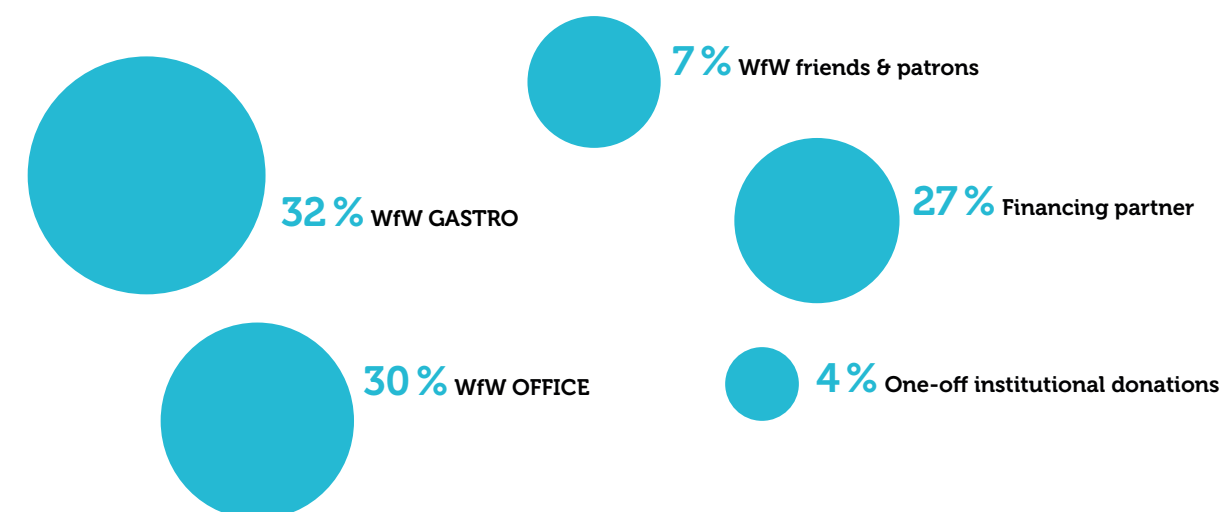
Change in funds tied to project grants Africa	228'593.58	11.89	83'161.74	5.91
Change in fund capital Africa	228'593.58	11.89	83'161.74	5.91

Change in funds tied to project grants Switzerland	58'337.09	3.03	31'749.97	2.26
Change in fund capital Switzerland	58'337.09	3.03	31'749.97	2.26

Annual result	195'632.87	10.17	133'694.28	9.51
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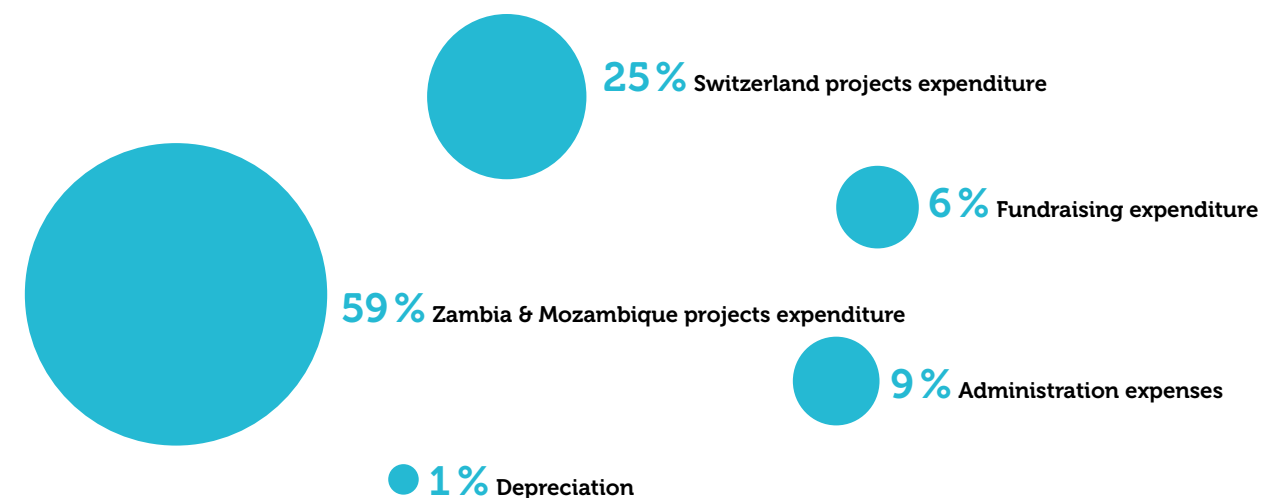
REVENUE IN PROPORTION

WITH OPERATING INCOME AS 100%



COST IN PROPORTION

WITH OPERATING EXPENSES AS 100%



SUPPLEMENT TO EXPENSES BY ACTIVITY

	2019 CHF	2018 CHF
Africa Projects		
Infrastructure projects	1'099'606.07	822'286.76
Vocational training	97'008.86	100'035.20
Total Expenditure, Africa	1'196'614.93	922'321.96
DISTRIBUTION BY EXPENSE		
Direct payments to project partners	1'072'107.34	827'034.13
Personnel expenses project implementation & support	99'844.88	72'619.46
Services & operating expenses	3'483.28	4'522.21
Travel and other evaluation expenses	21'179.43	18'146.16
Total Expenditure Africa Projects	1'196'614.93	922'321.96
Switzerland Projects		
Promotion of tap water consumption	217'372.14	133'913.33
Sensitisation & communication	183'930.27	86'087.14
Integration of donations into everyday life	100'325.60	66'956.66
Total Expenditure Switzerland Projects	501'628.01	286'957.13
DISTRIBUTION BY EXPENSE		
Personnel expenses	255'564.55	163'792.43
Services & operating expenses	246'063.46	123'164.70
Total Expenditure Switzerland Projects	501'628.01	286'957.13
Fundraising		
Personnel expenses	80'866.62	41'454.98
Services & operating expenses	42'327.03	28'332.29
Total fundraising expenditure	123'193.65	69'787.27
Administration		
Personnel expenses	111'706.12	41'238.53
Services & operating expenses	75'000.44	47'449.59
Total Expenditure Administration	186'706.56	88'688.12
Depreciation	5'669.62	19'067.48
Operating expenses	2'013'812.77	1'386'821.96

BREAKDOWN OF EXPENSES INTO EXPENSE ITEMS

	2019 CHF	2018 CHF
Direct payments to project partners	1'072'107.34	827'034.13
Travel and other evaluation expenses Africa	21'179.43	18'146.16
WfW carafes & bottles	226'403.68	85'523.87
Print material	9'769.10	18'119.45
Direct project expenditure Switzerland	236'172.78	103'643.32
Net wages	442'253.65	256'853.05
Person insurance	89'980.85	49'635.40
Withholding tax	100.90	2'309.45
Personnel catering	8'493.74	5'435.55
Other personnel expenses	7'153.04	4'871.95
Personnel	547'982.18	319'105.40
Communication & graphics	360.00	17'922.05
IT support & donation processing	12'171.00	13'101.35
Services	12'531.00	31'023.40
Room rent	30'972.50	16'370.00
Maintenance of vehicles	1'550.15	2'727.55
Maintenance of office equipment and movable property	2'833.35	1'495.55
Office supplies	3'415.10	3'859.35
Telephone	5'193.10	3'541.85
Postage	9'603.91	11'578.05
IT maintenance	7'468.30	1'979.65
Internet	2'786.55	2'184.45
Audit, management consulting	2'703.05	1'068.65
Marketing	10'533.18	3'580.95
Other cost of materials	16'773.20	7'003.59
General expenses	8'867.30	3'948.45
Travel expenses, Switzerland	6'135.20	5'954.05
Petrol	1'903.73	1'372.48
Representation expenses	3'551.10	0.00
Trademark protection	0.00	2'137.45
Property insurance	3'143.70	
Fees & charges	590.00	
Power & electricity	147.00	
Material expenditure	118'170.42	68'802.07
Depreciation	5'669.62	19'067.48
Operating expenses	2'013'812.77	1'386'821.96



From left to right: Elisa Cadelli, Jan Miotti, Michèle Schweizer, Marilen Zosso, Dennis Briner, Samuel Imbach, Luana Ribary, Morris Etter, Alessandra Sorrentino, Renate Herzog, Joel Dickenmann, Robin Bühlmann, Lior Etter

A portrait of WfW

Since 2012, the WfW carafes have been used in various restaurants, hotels, cafés, private firms, and public institutions.

WfW is a non-profit association based in Lucerne: but more importantly, it's a sustainable idea and attitude to which everyone is invited to contribute: Drink water, give water.

MANAGEMENT

MORRIS & LIOR ETTER

Co-Founders, project management for Africa and consulting manager

JOEL DICKENMANN & SAMUEL IMBACH

Co-Directors for Switzerland

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SAMUEL RENGGLI, Project Head, Eawag

ROLAND SCHERTENLEIB, former member of the management Eawag

WE SAY THANK YOU!

We'd like to especially mention our partners in 21 cantons of Switzerland who implement the WfW concepts daily in their operations, our partner organisations in Zambia and Mozambique who continually work at improving the local water and sanitary supply and the training of manual workers, our financing partners, friends, and backers, and countless institutions and private persons who make our commitment possible in the first place.

Our work would not be possible without your generous and faithful support. We would like to thank you all sincerely.

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